

Philanthropic Services

Fund Manager Guide



the FRIENDLIEST CAMPUS *in the* SOUTH

Philanthropic Services Changes

- New name – Division of Philanthropy
- Jax State Foundation has had numerous internal changes since 2022
- Rework of all internal control procedures
- Implementation of new Donor & Financial Software and new Giving Platform

2025 Handbook Update

- We have updated our Foundation Handbook with updates to internal policies and procedures
 - Updated Gift Acceptance Policy
 - Updated Disbursement Policy
 - New Sponsorship Policy
 - New Namesake Policies
- Please refer to this when any questions may arise
- Feel free to reach out to the Foundation with any questions that may not be addressed in the Handbook or if any clarification is needed

Philanthropic Services Staff

- Justin Quinn – *Director*
- Tammy Sallee – *Executive Assistant*
- Mary Furlow – *Database Administrator*
- Mandi Austin – *Gift Processing Specialist & Scholarships*
- Nikki Craycraft – *Expense Management*

Fund Administration



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Fund Administration

General Information

- Foundation records are maintained in accordance with the principles of “fund accounting”
 - Each fund is considered a separate entity
 - May be grouped together for reporting or investing purposes
- Over 830 funds
- Funds are created to ensure donor restrictions are followed and to avoid co-mingling of funds
- Each fund is given a unique four-digit identifier (Fund #)
- Currently working to consolidate any unused funds where possible

Fund Administration

There are two types of funds that can be created within the Foundation. Each of those funds can have various subtypes:

Endowed Funds

- Scholarship Fund
- Program Fund
- College/Departmental Fund
- Professorship and Chairs
- Quasi-Endowed

Non-Endowed Funds

- Annual Scholarship
- Program Fund
- College/Departmental Fund
- Facility Fund

Fund Administration

Endowed Funds

- \$25,000 minimum to establish
 - Earnings do not count towards minimum
 - Two exceptions:
 - Faculty Chair = \$500,000
 - Professorship = \$250,000
- Budgeted based on 12/31 balances
 - For upcoming Fall and Spring
- 4% spend rate and 1% management fee
 - Applied to 12 quarter rolling average
- Cannot not be “underwater” to award
 - FMV < Principal (“Corpus”)

Non-Endowed Funds

- \$2,500 minimum to establish Annual Scholarship
 - Unless established through endowed agreement
- \$500 minimum to establish all other non-endowed funds
 - Departmental, Program, Facility
- Funds can be used immediately and spent in their entirety

Fund Administration

Quasi-Endowed

- These are Board designated Endowed Funds
- Invested with other Endowed Funds
- Entire principal can be spent
- Follows same budgeting process as normal Endowed Funds
- Memo request must be submitted to convert existing fund
 - Brought before Board for approval

Fund Creation

- Fund Form used to establish new funds or fund changes
- When should a new fund be created?
 - It will be used on an ongoing basis
 - Funds will need to be kept separate from other department or program funds
- Fund will not be created if we already have a fund with a similar purpose or donor restriction
 - This does not apply to scholarship funds

Fund Administration

Fund Managers

- Individual(s) responsible for management of fund
 - Should review gifts and expenses
 - Ensure funds are used in accordance with donor restrictions
 - Safeguard donor information
- Provided access to FENXT
- Fund Change Form use to make changes
- Funds can have a maximum of 2 fund managers at any given time

Donor Privacy

- Only authorized users have access to gift or financial information
- Outside parties should **never** be given gift or financial information without prior approval
- Only Fund Manager can provide permission to disclose gift information to others
- Information Request Form available on Foundation site



JSU Foundation Fund Form

_____ Date

1

Contact Information	
Department Name	_____
Department Contact	_____
Phone	_____
Email	_____

2

<input type="checkbox"/> Open New Fund
<input type="checkbox"/> Open Temporary Fund
<input type="checkbox"/> New Fund Manager
<input type="checkbox"/> Temporary Fund Manager
<input type="checkbox"/> Change Fund Name

3

Fund Information	
New Fund Name	Current Fund Name <i>(if applicable)</i>
Fund Purpose <i>Please provide a brief description and proposed use of funds.</i>	Source of Income <i>(Grant, donations, dues, etc.)</i>

4

Fund Manager Information			
Fund Manager Name	_____	Title	_____
Email	_____	Phone	_____
Fund Manager's Supervisor Name	_____	Title	_____
Email	_____	Phone	_____

5

Signatures

_____	_____
Fund Manager	Date
_____	_____
Fund Manager Supervisor	Date

Foundation Use Only	
Fund #	Fund Open Date
Fund Location	

_____ JSUF Director Signature _____ Date

Fund Form

- 1) Enter your contact information in case we have questions or need additional information
- 2) Please choose the fund change you would like to make
- 3) Enter the current fund name or new fund name – If creating a new fund, please indicate a fund purpose and the source of income for the fund
- 4) Enter the fund manager information for the new fund, or the new fund manager or fund manager supervisor
- 5) Fund manager and fund manager supervisor must sign off to approve the fund changes



Gift Acceptance Policy



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Gift Acceptance Policy

Charitable Gifts

- Charitable resources given *voluntarily* without an expectation of receiving anything in return
- Resources given for the use or benefit of a specific individual are considered by the IRS to be private benefits – **NOT** eligible for a charitable contribution per IRS rules
 - Ex. Donor donates to pay for a specific student's tuition
 - We prefer to avoid taking payments for specific benefit but those can be accepted under certain circumstances

Gift Restrictions

- Foundation is legally obligated to honor the terms established by the donor for each gift received
- Donors can specify intention of their gift, but they *cannot* dictate how the funds are awarded, spent or invested
- Donors are also prohibited from personally benefitting from the expenditures of their gifts

Gift Acceptance Policy

Gift Acceptance

- Foundation aims to accept all charitable gifts. However, the Foundation will decline gifts under certain circumstances:
 - Violates Foundation policies
 - Violates law
 - Overly expensive to administer
 - Creates unacceptable liability or future expenses
 - Threatens Foundations exempt status
- Gifts must be postmarked before 12/31 to receive tax credit for prior calendar year

Gift Acknowledgment

- Foundation provides written gift acknowledgement for each charitable gift received
- Athletics provides an additional Athletics letter
- Provide a breakdown of benefits received in gift letter, per IRS rules

Gift Acceptance Policy

Cash Gifts

- Cash, checks, electronic transfers, credit cards
- Should be directed or delivered to the Foundation, Self Hall, Room 240
- Donations can be made through our online giving platform
- Event registrations can also be done through our online giving platform

Pledges

- Unconditional promise to give at some point in the future
- Must not exceed 5 years
- Cannot be fulfilled with Donor Advised Funds (DAF)
- Prior gifts do not count towards new pledge
- Changes to a pledge must be documented in writing and approved by the Foundation

Gift Acceptance Policy

Securities

- Publicly traded securities (stocks, bonds, etc.) can be transferred to the Foundation (BNY Mellon)
- Please have donor complete Stock Gift Form and make the Foundation aware of any incoming gifts
- Gift amount is determined by average of high and low stock price on day of transfer

Real Estate

- Foundation will consider gifts of developed or undeveloped property
- Property must be:
 - Useful to the Foundation
 - Marketable
 - Have no restrictions or liens
 - No extensive carrying costs
 - In good condition

Gift Acceptance Policy

Gifts-In-Kind

- Physical assets or services donated to the Foundation for use or liquidation
- Foundation will evaluate items being donated to determine if it will be accepted
- Foundation will **NOT** provide FMV for any items donated
- Donor must provide supporting documents to substantiate FMV
- Donors are responsible for filing Form 8283 for non-cash contributions over \$500

Trusts & Annuities

- Allows donors to contribute gifts while also providing a revenue stream for themselves
- Foundation will work with donors to establish multiple types of trusts or annuities, including:
 - Charitable Remainder Annuity Trusts (CRAT)
 - Charitable Remainder Unitrust (CRUT)
 - Charitable Gift Annuity

Gift Acceptance Policy

Life Insurance

- Foundation may be designated as beneficiary of life insurance policies
- Donor will continue to pay premiums to the Foundation and the Foundation will remit those premiums to insurance provider
- Donors may specify how the death benefit should be utilized

Bequests

- Foundation can be included in wills or living trusts
- Bequests are revocable, therefore not recorded as a gift until benefit is received
- Donors may specify how the death benefit should be utilized

Gift Acceptance Policy

Matching Gifts

- Some companies or corporations will match donor gifts
- Foundation accepts and encourages matching gifts
- Must follow guidelines set forth by the IRS and also company providing the match

Payroll Deduction

- University employees can give through a direct payroll deduction
- Set up or changed through Payroll Deduct Form found on Foundation site
- These gifts are indefinite and only stopped when requesting cancellation through same Payroll Deduct Form

Gift Acceptance Policy

Quid-Pro-Quo Contributions

- Occurs when a donor receives a benefit from the Foundation or University in exchange for contribution
- Will be deposited as Other Income
- **FMV** of items received will be deducted from gift
 - MUST be given to Foundation asap
- Can be considered a gift if items received are considered insubstantial benefits (more detail on slide 32)
- Situations where this may arise:
 - Fundraising Dinner
 - Fee charged for attendance is greater than the FMV of meal received
 - Auction
 - Amount paid over FMV of item received
 - Sponsorship
 - FMV of items received is less than the total amount of the sponsorship level
- Tax-deductible and non-deductible components should be clearly disclosed to donors before gift is given



JSUF Gift Deposit Form

Date _____

1 Person Depositing Funds _____ Phone # _____

Department _____ Fund # _____

Fund Name _____

2 Explanation of Funds

Do not mix checks/cash and credit card charges on the same form. Please submit a separate form for credit card charges.

If deposit is from a business, please supply a contact name.

Donor ID	Donor/Payee Name Attach address/phone # if not on check	Payment Type Cash, Check or CC	Gift Type Dues, Pledge Payment, Grant, Sponsorship etc.	Donation Amount Tax Deductible	Other Amount Non-Tax Deductible	Total	
				4		\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
						\$ 0.00	
				Total	\$0.00	\$ 0.00	\$ 0.00

3 4 5

Donation - Tax-deductible items - No goods or services were received.

Other Amount - non-tax-deductible items. Describe specific purposes and justification above. Please refer to JSU Foundation Policies and Procedures to determine appropriateness of directing non-contribution deposits to the JSU Foundation, Inc.

Gift Deposit Form

- 1) Enter information of who is depositing funds, contact information and the fund it should be deposited to
- 2) Please provide a detailed explanation to detail what the gift is for or how it's to be restricted
- 3) Enter the donor/payee name, method of pay, and gift type if known
- 4) Enter the donation amount or other amount if the gift is not a true donation or if the donor received a benefit in return
 - If you have any questions regarding deductibility, please contact the Foundation for guidance
- 5) Form will automatically calculate the total for each gift line and subtotal



Disbursement Policy



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Disbursement Policy

Purpose

- Foundation has a fiduciary responsibility to ensure that funds are used in accordance with the terms and conditions of the gift
- Safeguard against misuse of donor funds
- Expenses cannot be personal in nature, must be business related
- All expenses must have proper substantiation
- All disbursements must:
 1. Provide direct benefit to the University
 2. Be directly related to the responsibilities of the individual incurring the expense
 3. Be properly reported for tax purposes
 4. Be used in compliance with donor restrictions
- Internal fund transfers are initiated by Fund Transfer Form

Disbursement Policy

Check Request

- The Foundation must receive a check request to initiate **any** payments from your fund
- All check requests must include:
 - Payee
 - Fund
 - Purpose - DETAILED
 - Documentation – DETAILED AND ADEQUATE
 - Sales Tax
 - Appropriate Signatures
- Employees will be reimbursed through ACH
 - Please submit a JSUF Direct Deposit Form along with Check Request if information changes; We **do not** have access to University payroll information.
- Newly created Dynamic Forms Check request can be found on the Foundation website

Accountable Plan

- Reimbursements must follow IRS Accountable Plan guidelines:
 - Have a bona fide business purpose
 - Be properly substantiated
 - Be accounted for on a timely basis
 - Will not pay for expenses over 60 days old
 - Expenses from a closed fiscal year will not be paid
- If any of these three items are missing, it is considered taxable income

Disbursement Policy

Processing Time

- All check requests received before Tuesdays at 12pm will be processed same week (assuming no additional information is needed)
- Check Requests are approved each Wednesday
- Checks and direct deposits processed on Thursdays of each week
- Missing information or support can delay processing
- W9 must be provided for any new vendors **before** payment will be sent

Check Request Approval

- Approval levels are established based on the dollar amount of the check request:
 - *Up to \$500* - Must be approved by the Fund Manager and Fund Manager Supervisor, plus Director of Philanthropic Services
 - *Over \$500* - Must be approved by the Fund Manager and Fund Manager Supervisor, plus Director of Philanthropic Services, Treasurer and VP of University Advancement

Disbursement Policy

Allowable Expenses

- General operating expenses
- Travel & Lodging
- Meals & Beverages
- Meetings & Events
- Employee & Non-Employee Expenses
- Contractual Services
- Gifts, Flowers & Tickets
- Dues & Fees
- Student Support

Disallowable Expenses

- Expenses that do not comply with donor restrictions
- Personal expenses
- Political contributions
- ATM or cash advance fees
- Lavish or extravagant meals or travel accommodations
- Donations to other charitable orgs
- **Capitalized assets**
- Personal gifts
- **Gift cards & gift certificates**
- Cash gifts

Allowable Expenses

General Operating

- General payments for goods and services
- Day to day program or departmental expenses
 - Supplies
 - Equipment
 - Repairs and Maintenance
 - Marketing or Advertising
 - Utilities

Travel & Lodging

- Travel for University employees should be processed through the University
- Transfer of funds from Foundation fund to University budget is allowed
 - Send a Check Request to indicate the University FOAP it should be directed to
- Foundation funds cannot be used to pay for lavish or extravagant travel expenses, first-class travel or conferences aboard luxury cruise ships
- Foundation does **not** provide cash advances

Allowable Expenses

Meals & Beverages

- Meals and receptions are permitted when such expenditures are clearly related to advancing the interest of the University
 - e.g. entertaining potential donors, candidates for employment, food or refreshments for meetings with a business purpose
- Elements required to provide the legitimacy of entertainment expenditures:
 - Amount of each separate expenditure
 - Date of activity
 - Place and description of the event
 - Business purpose of expense
 - Name of all other persons in attendance
 - Supporting documentation
- Foundation will refuse payment for any meal or entertainment expense where business purpose has not been sufficiently documented or considered lavish or extravagant
- Foundation will only reimburse for businesspersons in attendance
- Alcohol can be purchased with Foundation funds
- Individual Meals will be reimbursed while traveling
 - \$34/day for any trip during business hours
 - \$75/day for any overnight stays
- Will reimburse a maximum of 20% gratuity
- Generally, meals for spouses will not be reimbursed unless there is a legitimate business purpose for their presence (i.e. entertaining a donor or guest whose spouse has also accompanied them)
 - It is generally not appropriate for spouses to join in business meals or other activities where the other attendees are all University employees

Allowable Expenses

Meetings & Events

- Foundation funds can be used for:
 - Staff meetings or luncheons
 - Retreats & team building activities
 - Conferences & professional development
 - Other departmental or program events such as:
 - Hosted conferences
 - Workshops
 - Band Day
 - Student events

Employee Expenses

- Reimbursements allowed to employees for legitimate business expenses
- Personal or fringe benefit payments to employees will be reported on employee W2
- Employee salaries can be supplemented with Foundation funds, provided they follow donor restrictions
- Faculty & Staff awards or bonuses
- Foundation can reimburse up to \$75 per month for legitimate business use of personal phone
- New employee moving expenses can be paid with Foundation funds if approved
 - Fringe benefit; Prefer if funds were moved to University budget so this can be paid through University payroll
- All employee payments required to be reported on Form W2 should be paid by the University; Foundation can send funds to preferred FOAP

Allowable Expenses

Contractual Services

- Independent contractors can be paid with Foundation funds if it follows donor restrictions
- Retired employees, volunteers & adjunct faculty can also be paid with Foundation funds
- Form 1099 will be sent to individuals at year end to report taxable income

Gifts, Flowers & Tickets

- De Minimis Fringe Benefits are considered small, low value, infrequent benefits
- Retirement Gifts can be purchased to honor employees with significant years of service up to \$100
- Donor appreciation or cultivation gifts can be purchased, not to exceed \$300 per calendar year
- Sympathy and Memorial Flowers can be purchased up to \$250
- Athletic tickets can be purchased using Foundation funds as long as it follows fund guidelines

Allowable Expenses

Dues & Fees

- Professional Association fees can be paid with Foundation funds
- Club Dues & Memberships are considered a taxable fringe benefit and are approved on an as needed basis
- Professional Dues & Subscriptions must provide a specific business purpose or benefit to the department or program

Student Support

- To qualify for a scholarship, student must be enrolled at the University
- Scholarships can be used for tuition, books or fees
- Scholarships administered through Financial Aid
- Any payment above tuition, books or fees, is considered taxable income
- Student award payments are considered taxable income

Disallowable Expenses

Capitalized Assets

- All asset purchases must be made through the University
- Foundation funds can be transferred to University budget to complete asset purchase, provided they follow any donor restrictions
- Fixed Asset Thresholds:
 - Buildings: \$100,000
 - Improvements: \$75,000
 - Equipment: \$5,000
 - This includes furniture, office equipment, computer hardware/software, cameras, automobiles, athletic equipment, grounds equipment, musical instruments

Gifts

- Personal gifts cannot be purchased with Foundation funds
- Cash gifts are strictly prohibited
- Foundation funds can no longer be used to purchase gift cards or gift certificates for employees
 - These are considered a cash equivalent, therefore a taxable fringe benefit



JSU Foundation Check Request

Date _____

1 Department Name _____ Phone _____
 Department Contact _____ Email _____

2 Payee Name _____
 Address _____
 City/State/Zip _____

3

Invoice #	Invoice Date
Fund #	Check Amount

4 Fund Name _____

5 Check Purpose
Please provide a brief description and business purpose of expense. What/Why?

The JSU Foundation is required by law to pay tax on purchases. Please be sure tax is included where applicable.
 Attach any invoices and/or receipts to this form. Tape receipts neatly to a plain piece of paper on one side only.

JSU Foundation Use Only
 Paid with JSUF credit card _____ Date Paid _____

6 Travel and Meals (if applicable)

Event Date _____	Brief Description of the Event	Purpose (check one) <input type="checkbox"/> Faculty/Staff Business <input type="checkbox"/> Prospective Faculty/Staff <input type="checkbox"/> Official Guest(s) <input type="checkbox"/> Conference/Workshop
Event Place _____		

JSU Employees Attending (Please attach any additional names)

Name _____	Position _____	Persons Being Entertained
Name _____	Position _____	
Name _____	Position _____	
Name _____	Position _____	

7

 Fund Manager Signature _____ Date _____

 Fund Manager Supervisor Signature _____ Date _____

Check Request Form

- 1) Enter your contact information in case we have questions or need additional information
- 2) Enter payee name and information
- 3) Enter the invoice date and invoice number, the fund number, and amount of the request
- 4) Enter the fund name
- 5) Enter a detailed description for the purpose of the check request
- 6) If the check request is reimbursing travel and/or meals, please complete the Travel and Meals section
- 7) Attach all supporting documentation to completed check request
- 8) Check request **must** be signed by the fund manager and fund manager supervisor

Note: If the Fund Manager is VP level, the Supervisor (President) does not have to sign as Fund Manager Supervisor **UNLESS** it is a reimbursement to the Fund Manager (VP)





Foundation Check Request

Contact Information

Department Name: Department Phone #: **1**
Department Contact: Department Email:

Payee Information

Business Name: **2**
-or-
First Name: Last Name:
Address: City/State/Zip:

Fund #: **3** Invoice Date (MM/DD/YY): **4**
Fund Name: Invoice No.:
Check Amount \$:

Check Purpose (Brief description and business purpose of expense. What/Why):

5

Attach any necessary receipts

6

Travel and Meals (If applicable)

Event Date: Event Place: **7**
Purpose (Choose One): Brief Description of Event:
Employees Attending (Name/Position): Persons Being Entertained:

*
Requestor: Date: **8**
*
Fund Manager: Date:
*
Fund Manager Supervisor: Date:

Dynamic Forms Check Request

- 1) Enter your contact information in case we have questions or need additional information
- 2) Enter payee name and information
- 3) Enter the fund number and name that the funds will be pulled from
- 4) Enter the invoice date, invoice number, and amount of the request
- 5) Enter a detailed description for the purpose of the check request
- 6) Please attach all supporting documentation that should accompany your check request -- **Note:** Multiple files can be selected at the same time when in Windows Explorer (Ctrl+click by default), or a zip file can be uploaded
- 7) If the check request is reimbursing travel and/or meals, please complete the Travel and Meals section
- 8) Check request must be digitally approved by the fund manager and fund manager supervisor

Note: A paper check request does not need be submitted if a the dynamic check request is used.



Sponsorships and Naming Opportunities



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Sponsorships

Key Elements

- Acknowledgement
 - Clearly specify how the sponsor will be acknowledged
- Return Benefits
 - Detail ALL benefits that sponsors will receive
 - FMV of items received
- Approval Rights
 - University should have final approval over logos or promo materials
- Foundation should approve any third-party sponsorships and marketing to ensure it follows established policy

Acknowledgement vs. Advertising

- Acknowledgement is simple recognition
 - Logo placement
 - Verbal mentions (thanks)
 - Printed materials
 - Social media posts
- Advertising includes promotional language
 - Call to action
 - Endorsement
 - Pricing Details
 - Excessive branding
 - Exclusivity

Naming Opportunities

Guidelines

- Requires current gifts of cash or readily marketable assets
 - Maximum pledge of 5 years
- Naming Options:
 - *Namesake College* - \$15,000,000 required
 - *Namesake Department* - \$1,000,000 required
 - *Namesake Spaces* - Amounts vary
 - *Namesake Faculty Chair* - \$500,000 required
 - *Namesake Professorship* - \$250,000 required
- 51% of the pledge must be paid to be reserved; 75% must be paid to be approved and begin transition
- Prior gifts cannot be considered towards naming agreements

Fund Splits

- *Namesake College* - 20% is restricted for University use, 80% is restricted to the Dean's discretionary fund
- *Namesake Department* - 10% is restricted to the Dean's discretionary fund, 90% is restricted to the namesake department fund
- *Namesake Spaces* - 60% is restricted for University use, 30% is restricted to the Dean's discretionary fund, 10% is restricted to a deferred maintenance fund for any future needs
- *Namesake Faculty Chair & Professorships* - This will follow the basic endowed spending rate guidelines. 25% of the budget will be used for a salary stipend. 75% of the budget will be used to support the professors' professional activities

Other Information



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Foundation Procedures

Gift Posting

- Cash, checks and online donations are received by the Foundation daily
- All gifts received by the Foundation are posted and deposited within 5-7 business days
- Gifts are posted to donor record and then posted to the financial software

Chain of Custody

- *Routing of Checks*
 - All gifts received should be routed to the Foundation to ensure proper recording and acknowledgement
 - When receiving a check, please notify the Foundation immediately to ensure they are aware and anticipating delivery
- *Timely Delivery*
 - Checks must be delivered to the Foundation within two (2) business days of receipt. This timeframe is critical to ensure timely deposit and financial reporting
- *Gift Deposit Form*
 - All checks must be accompanied by a completed Gift Deposit Form, found on the Foundation website
 - Please ensure the Gift Deposit Form contains the donor name, description of what the gift is for and the fund the gift will be deposited
- *Secure Handling*
 - Checks must be handled with care and kept in a secure location until delivered to the Foundation. This includes using locked drawers or safes when necessary
 - Under no circumstances should checks be left unattended or unsecured

Donor Benefits Received

FMV vs. Cost

- Fair Market Value is what someone would pay for item if purchased on an open market or the retail price
 - Ex. If a charity gives out a mug as a thank-you gift and that same mug could be purchased in a store for \$10, the FMV is \$10, even if the charity acquired it for less.
- Cost is what is paid to obtain the promotional item
 - Ex. If the charity buys 1,000 mugs at \$3 each from a supplier, the wholesale cost per mug is \$3.
- These two amounts can be the same in certain situations
- Accurate FMV information is crucial

Insubstantial Benefit

- Items considered insubstantial benefits per the IRS:
 - Low-Cost Items
FMV of item given in return must not exceed 2% of the donation or \$132 (2024), whichever is less
 - Token Benefits
Donations of \$66 or more, the token item, such as bookmark, mug, keychain, and FMV must be below \$13.20 (2024)
 - Membership Benefits
Payments of \$75 or less, benefits received must be considered insubstantial (discounted admission to events, newsletters, parking, etc.)

Note: These thresholds change annually based on inflation. Dollar amounts shown here are for example purposes only.

Annual Scholarship Budgeting Process



April 1:

- All scholarship budgets are updated in Scholarship Manager
- Memos will be sent to Fund Managers to let them know the budget amount for the upcoming academic year
- Budgets can also be found in Scholarship Manager

Items to note:

- 4/1 budgets determine following Fall and Spring academic year budgets
- Students must complete JaxApp for any scholarships awarded through Scholarship Manager
- Committee scholarship selections must be communicated to the Foundation and Financial Aid to be applied to student account
- Any changes to award amount or selection criteria should be done with an addendum to the agreement and signed by the donor

Endowed Budgeting Process



December 31:

- FMV analyzed to determine any underwater funds
 - Underwater funds will not be awarded, and no management fee will be applied
- 12 Quarter Rolling Average calculated to apply 4% spend rate and 1% management fee

April 1:

- All scholarship budgets are updated in Scholarship Manager
- Memos will be sent to Fund Managers to let them know the budget amount for the upcoming academic year

Items to note:

- 12/31 budgets determine following Fall and Spring academic year budgets
 - Ex. 12/31/2023 budget determines Fall 2024 and Spring 2025 award
- Students must complete the JaxApp for any scholarships awarded through Scholarship Manager
- Committee scholarship selections must be communicated to the Foundation and Financial Aid to be applied to student account

Fund Information and Reporting



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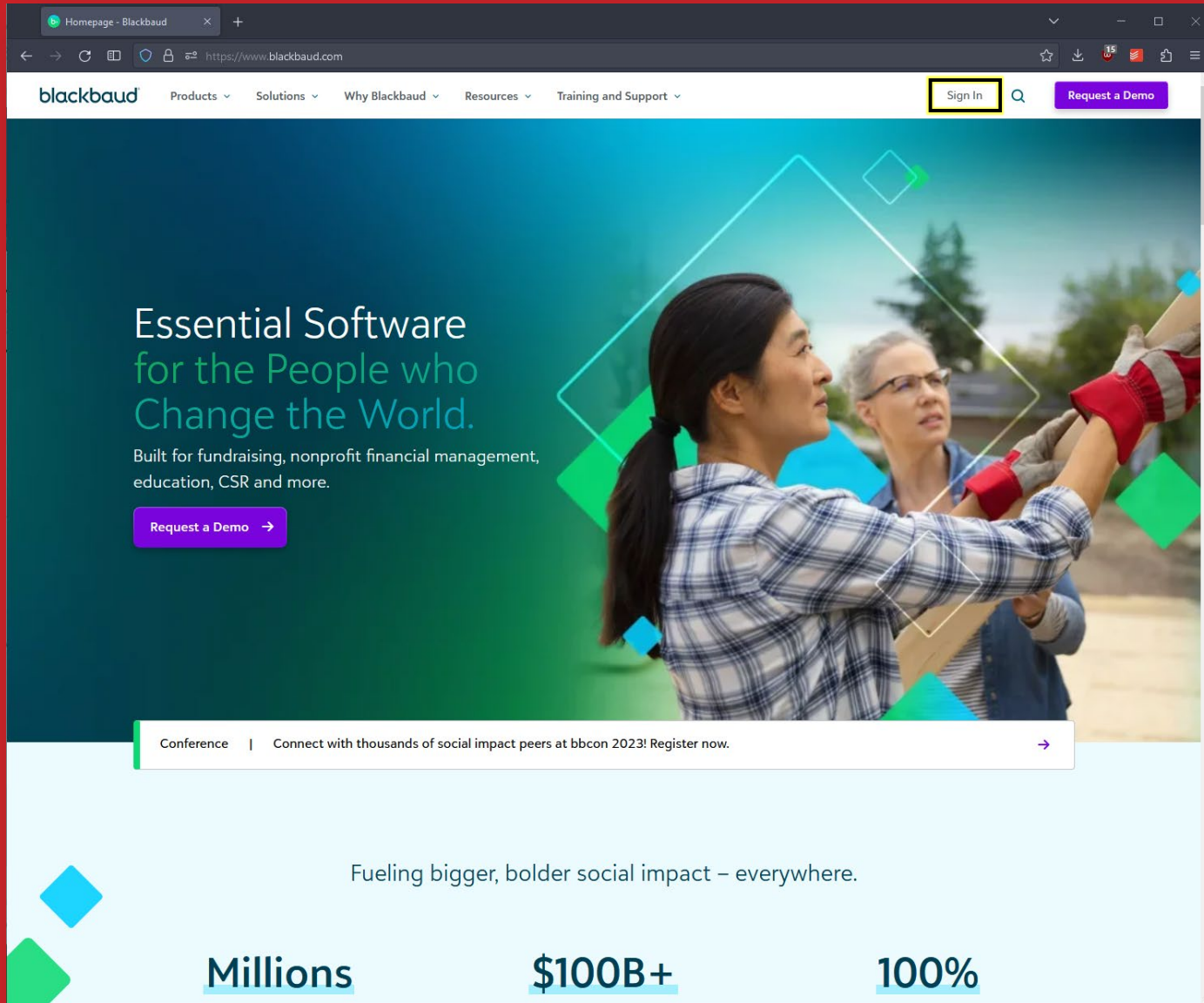
Financial Edge NXT

- Financial software used by the Foundation
- Fund managers can use this software to access their fund financial information at their convenience
- No longer have to wait for monthly reports
- Can save customized reports, or favorite reports for quick access and ease of use

Sign In Process

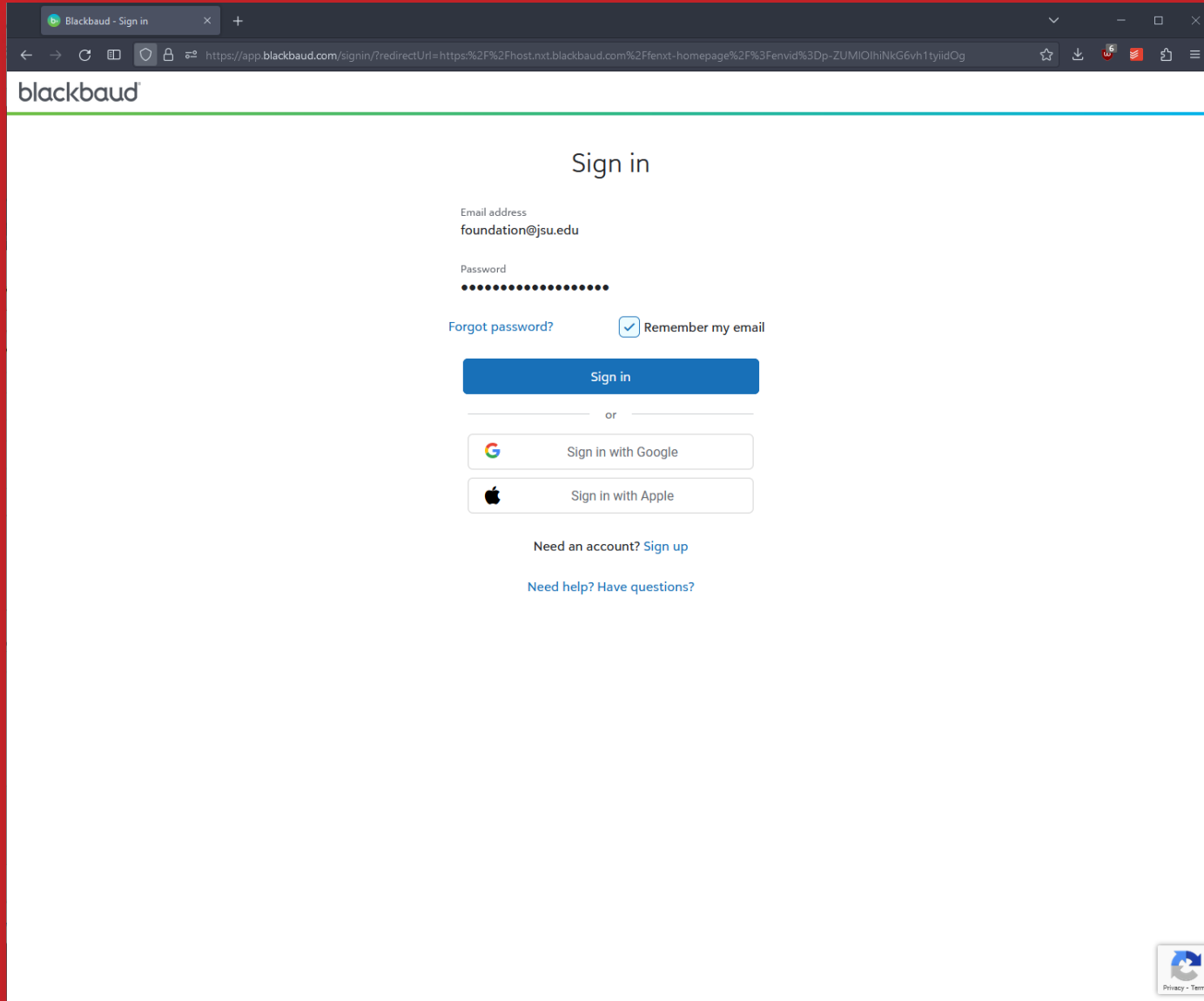


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Sign In by going to www.Blackbaud.com

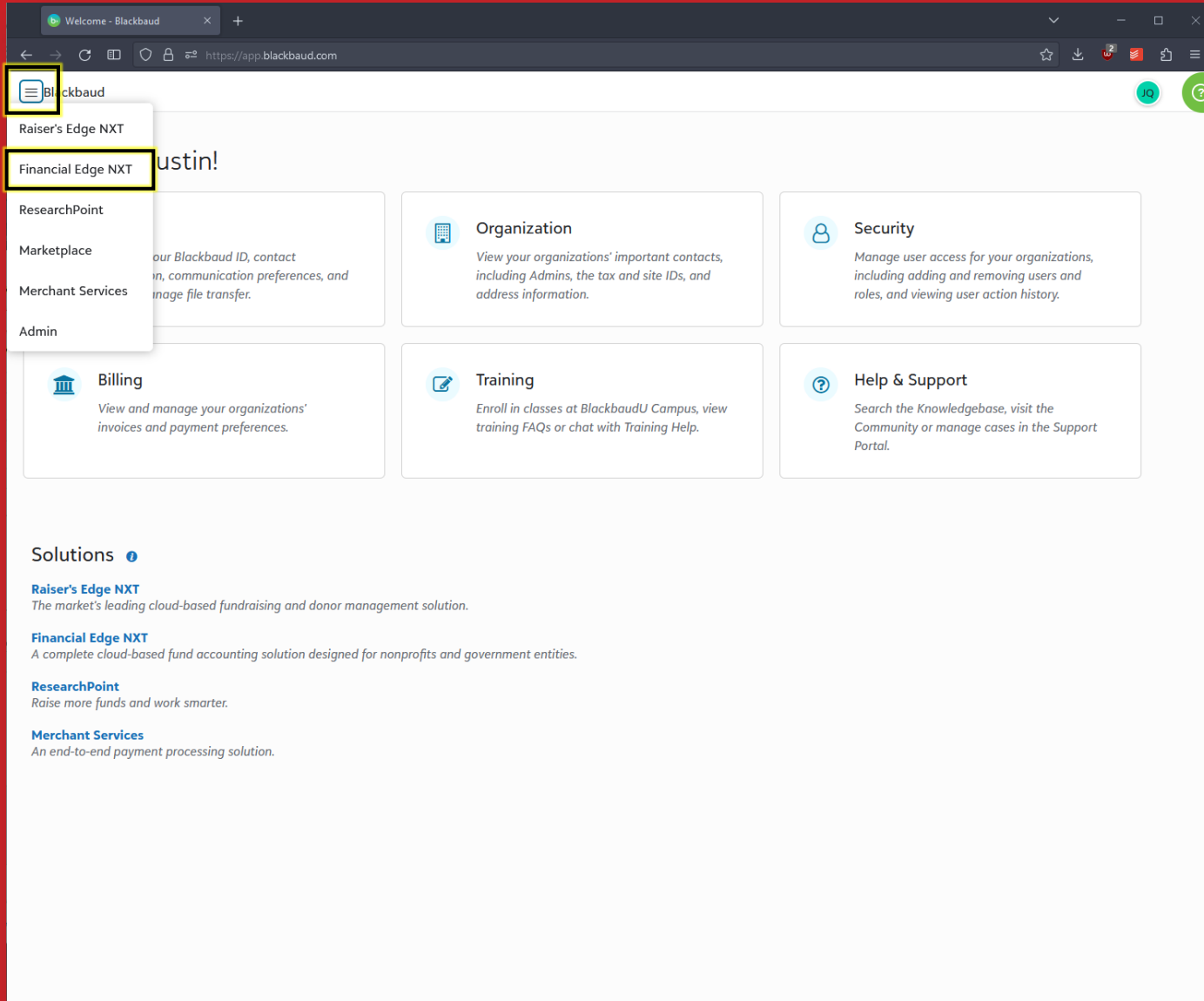
Tip: To skip this page, bookmark www.blackbaud.com/signin to go directly to the login page.



Enter your email address and password

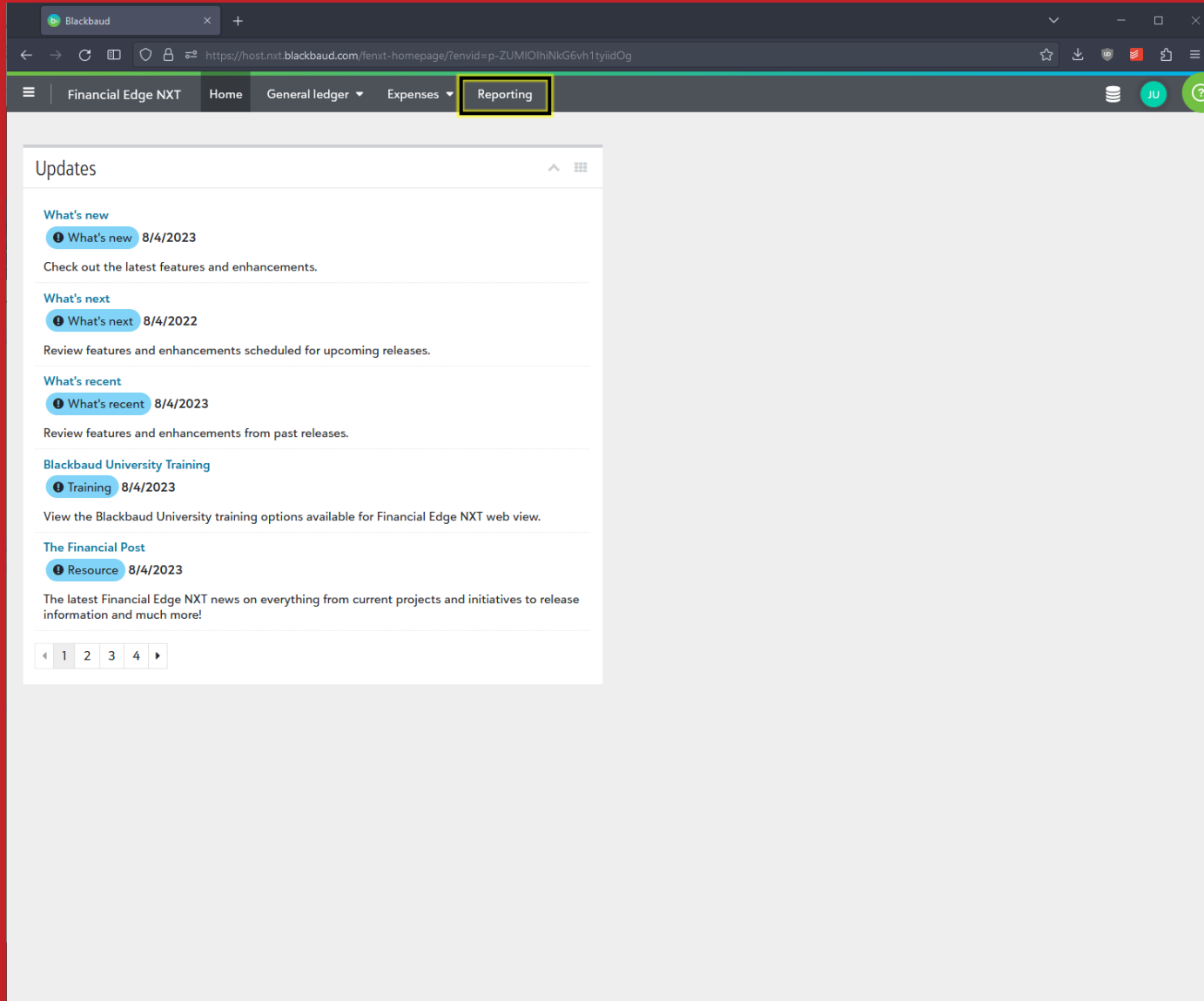
Complete two factor authentication when prompted

Note: We recommend using the Duo App for 2FA

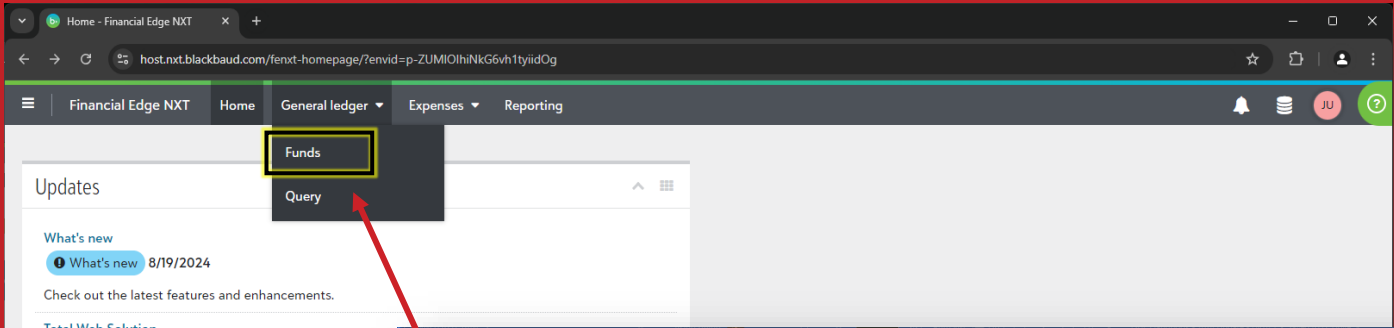


Click the three line drop down menu in top left, then select **Financial Edge**.

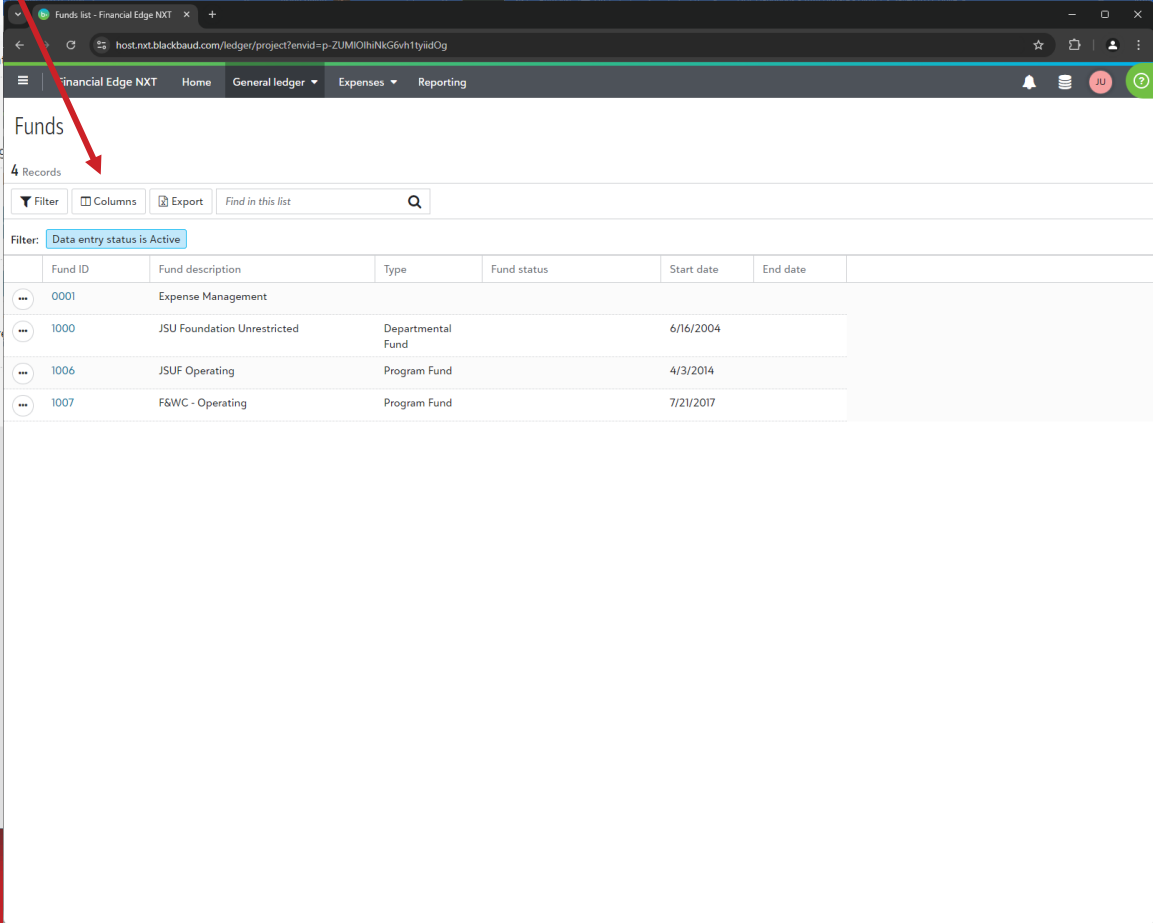
Note: You may or may not see this screen at log in depending on your access to Raiser's Edge or other Blackbaud products



On the home page, select **Reporting** located on the menu across the top of the page.



All your funds can be found by selecting **General Ledger** and selecting **Funds** in the dropdown



Accessing Fund Reports



the FRIENDLIEST CAMPUS *in the* SOUTH

Reports

All reports 101 Recently run 0 Frequently run 0 Favorites 3

101 Records

[Add](#)
[Manage tags](#)
[Filter](#)
[Columns](#)
[Export](#)

Report	Last run	Module	Type	Tags
2022 NCAA Audit Info Rev & Exp	7/19/2024	General ledger	Income statement	
2022 NCAA Audit Info Rev & Exp (Fund and Account Detail)	7/19/2024	General ledger	Income statement	
2023/2024 NCAA Audit Info Rev & Exp	8/20/2024	General ledger	Income statement	
3150 FUND DETAIL	2/7/2024	General ledger	Fund detail report	
Art Foundations	1/10/2024	General ledger	Custom management report	
Athletic Accounts September 27, 2022	11/15/2023	General ledger	Custom management report	
Athletics Fund Report - FY2023	1/2/2024	General ledger	Custom management report	
Athletics Fund Report - FY2024	7/31/2024	General ledger	Custom management report	
Bank Reconciliation Report - Regions Bank	8/26/2024	Treasury	Bank reconciliation report	
Bank Reconciliation Report - WF Bank	8/5/2024	Treasury	Bank reconciliation report	
Bank Register for Positive Pay Upload	8/22/2024	Treasury	Bank register report	
Bank Register Report	2/1/2024	Treasury	Bank register report	
Check Register Report	6/13/2024	Treasury	Bank register report	
Cheerleaders and Cocky Kid's Club Fund Report - FY24	5/9/2024	General ledger	Custom management report	
CHPW	1/24/2024	General ledger	Custom management report	
CHPW funds	4/19/2024	General ledger	Custom management report	
CJFI Fund Reports - FY24	5/7/2024	General ledger	Custom management report	

Once you are in the Reporting section, you will see a listing of all reports that have been created in Financial Edge NXT. Most of these you will not need or may not be able to access.

The screenshot shows the 'Reports' section of the Financial Edge NXT interface. The 'Recently run' tab is highlighted with a yellow box. Below the tabs, there are 3 records listed in a table. The table has columns for Report, Last run, Module, Type, and Tags. The reports listed are 'Fund Report - FY24', 'GL Report - This Fiscal Year', and 'Trial Balance Report - General', all with a last run date of 8/29/2024.

Report	Last run	Module	Type	Tags
Fund Report - FY24	8/29/2024	General ledger	Custom management report	
GL Report - This Fiscal Year	8/29/2024	General ledger	General ledger report	
Trial Balance Report - General	8/29/2024	General ledger	Trial balance report	

Selecting the **Recently Run** tab will show a list of all recently ran reports for quick access

Financial Edge NXT | Home | General ledger | Expenses | Reporting

Reports

All reports 100 | **Recently run 3** | **Frequently run 0** | Favorites 3

3 Records

[Add](#) | [Manage tags](#) | [Filter](#) | [Columns](#) | [Export](#) |

	Report	Last run	Module	Type	Tags
...	Fund Report - FY24	8/29/2024	General ledger	Custom management report	
...	GL Report - This Fiscal Year	8/29/2024	General ledger	General ledger report	
...	Trial Balance Report - General	8/29/2024	General ledger	Trial balance report	

You can also select **Frequently Run** reports to access any common reports you use but have not favorited yet

The screenshot shows the 'Reports' section of the Financial Edge NXT interface. At the top, there are navigation tabs for 'Home', 'General ledger', 'Expenses', and 'Reporting'. Below the navigation, there are filters for 'All reports 100', 'Recently run 3', 'Frequently run', and a highlighted 'Favorites 3' button. A table lists three reports:

Report	Last run	Module	Type	Tags
Fund Report - Detail	7/30/2024	General ledger	General ledger report	
Fund Report - FY24	8/29/2024	General ledger	Custom management report	
GL Report - Revenue Detail	6/11/2024	General ledger	General ledger report	

An inset image shows a close-up of the context menu for a report. The menu items are: Edit, Run, Export PDF, Export Excel data, Add to favorites (highlighted), Associate tags, Rename, and Delete. A red arrow points from the 'Add to favorites' option in the menu to the 'Fund Report - FY23' row in the table above.

Reports can also be marked as a favorite for quick access

To do this, find the report you would like to favorite and select the circle with three dots

Then select **Add to Favorites**

Reports - Financial Edge NXT

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Financial Edge NXT Home General ledger Expenses Reporting

Reports

All reports 101 Recently run 0 Frequently run 0 Favorites 3

101 Reports

Add Manage tags Filter Columns Export Find in this list

Report	Last run	Module	Type	Tags
2022 NCAA Audit Info Rev & Exp	7/19/2024	General ledger	Income statement	
2022 NCAA Audit Info Rev & Exp (Fund and Account Detail)	7/19/2024	General ledger	Income statement	
2023/2024 NCAA Audit Info Rev & Exp	8/20/2024	General ledger	Income statement	
3150 FUND DETAIL	2/7/2024	General ledger	Fund detail report	
Art Foundations	1/10/2024	General ledger	Custom management report	
Athletic Accounts September 27, 2022	11/15/2023	General ledger	Custom management report	
Athletics Fund Report - FY2023	1/2/2024	General ledger	Custom management report	
Athletics Fund Report - FY2024	7/31/2024	General ledger	Custom management report	
Bank Reconciliation Report - Regions Bank	8/26/2024	Treasury	Bank reconciliation report	
Bank Reconciliation Report - WF Bank	8/5/2024	Treasury	Bank reconciliation report	
Bank Register for Positive Pay Upload	8/22/2024	Treasury	Bank register report	
Bank Register Report	2/1/2024	Treasury	Bank register report	
Check Register Report	6/13/2024	Treasury	Bank register report	
Cheerleaders and Cocky Kid's Club Fund Report - FY24	5/9/2024	General ledger	Custom management report	
CHPW	1/24/2024	General ledger	Custom management report	
CHPW funds	4/19/2024	General ledger	Custom management report	
CJFI Fund Reports - FY24	5/7/2024	General ledger	Custom management report	

Here you can add new reports, manage tags, filter your reports, modify what columns are shown here, and search for reports by keyword



Financial Edge NXT | Home | General ledger | Expenses | Reporting

Reports

All reports 100 | Recently run 3 | Frequently run 0 | Favorites 3

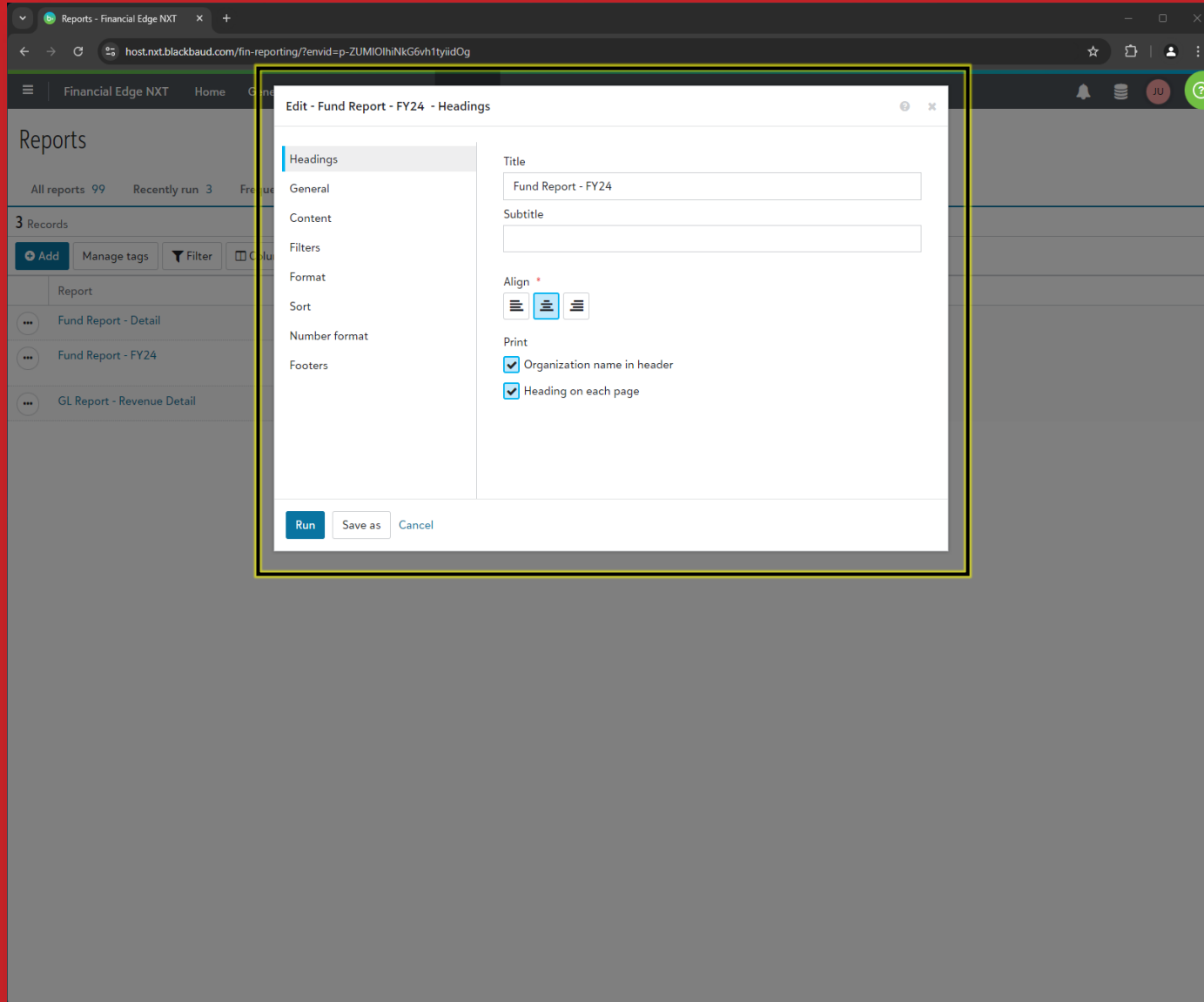
3 Records

[Add](#) | [Manage tags](#) | [Filter](#) | [Columns](#) | [Export](#) |

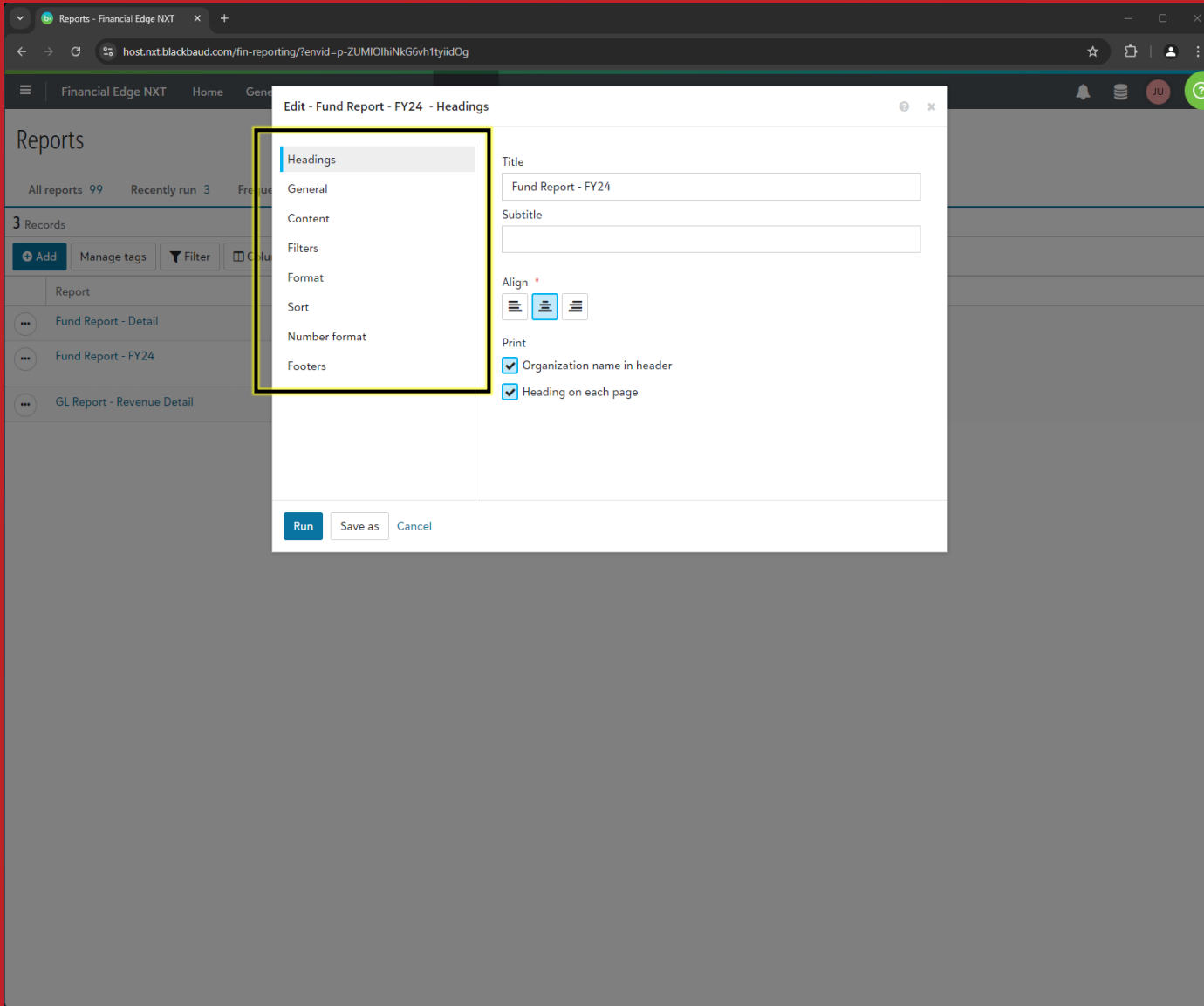
	Report	Last run	Module	Type	Tags
...	Fund Report - Detail	7/30/2024	General ledger	General ledger report	
...	Fund Report - FY24	8/29/2024	General ledger	Custom management report	
...	GL Report - Revenue Detail	6/11/2024	General ledger	General ledger report	

To begin: Find the report you would like to run and select it

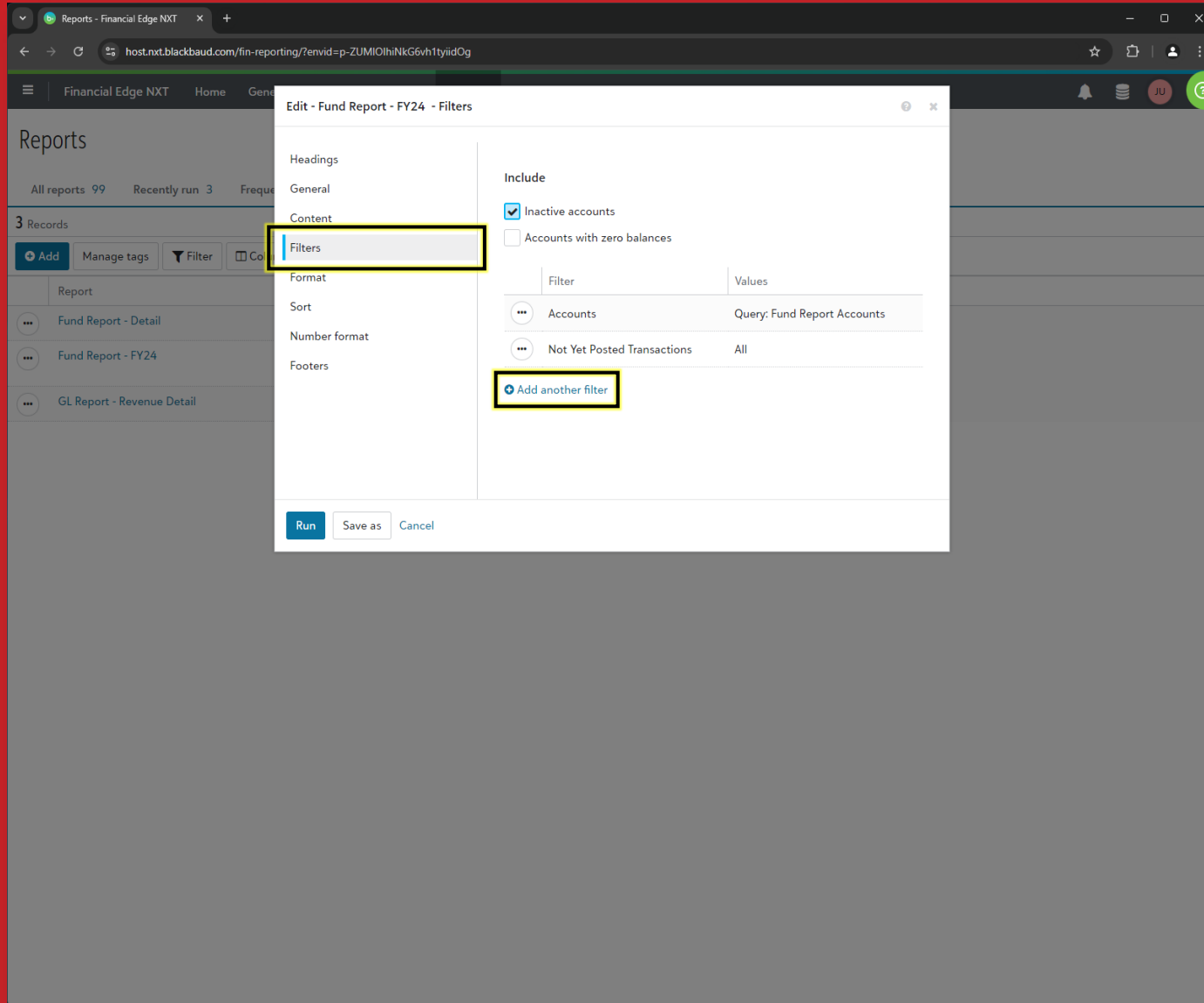
Note: If you do not see any reports when on this screen, please use the Add button to add them



When selecting your report, a reporting dialog box will appear which will allow you to customize the report

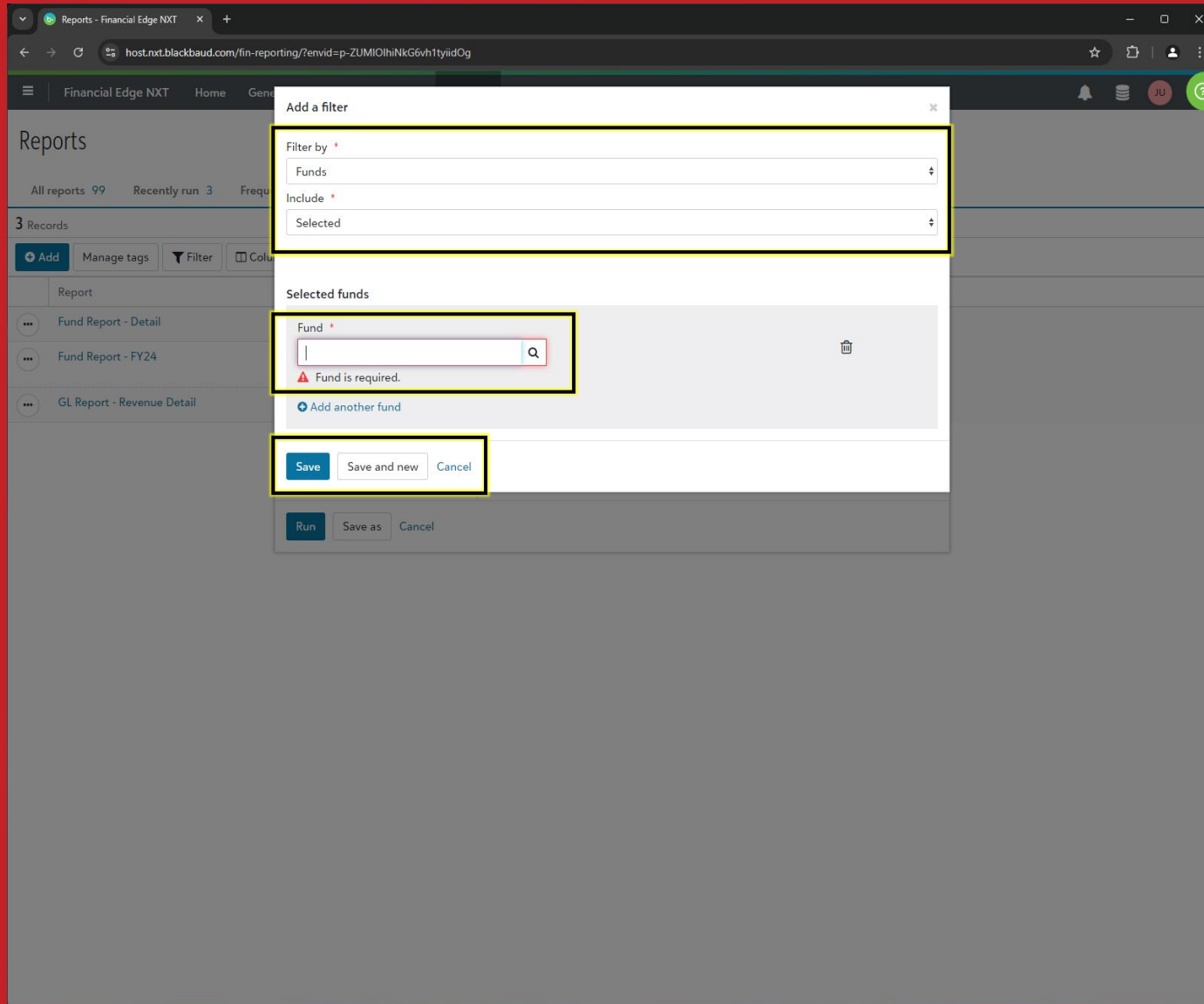


On the left, you will find all report areas that can be customized



One area you will always use to specify which fund you'd like to pull information for is the Filter section

To filter by fund, you will navigate here and select **Add another filter** in the dialog

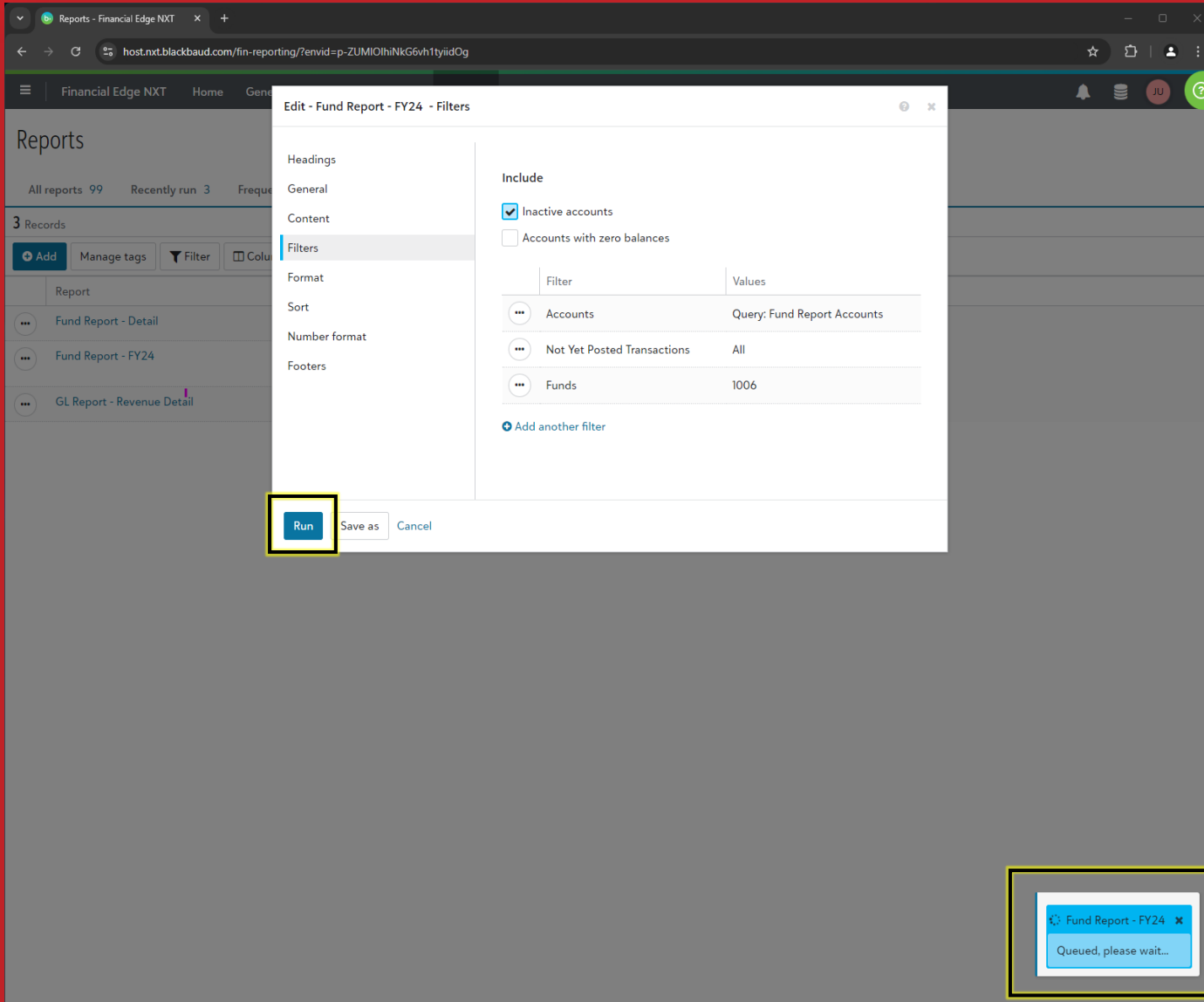


After selecting **Add another filter**, a new dialog will appear with dropdowns to allow you to select how you would like to filter

When filtering by fund, you will choose *Funds* to Filter by, then choose *Selected* from the Include dropdown

You will then type your fund number and select **Save**

Note: If no fund filter is selected, some reports may combine the data for all funds



After selecting the correct filters for your report and changing any formatting, select **Run**

You can see your report status at the bottom right

Reports

All reports 99 Recently run 3 Freque

3 Records

Add Manage tags Filter Columns

Report

- Fund Report - Detail
- Fund Report - FY24
- GL Report - Revenue Detail

Edit - Fund Report - FY24 - Filters

Headings

General

Content

Filters

Format

Sort

Number format

Footers

Include

Inactive accounts

Accounts with zero balances

Filter	Values
Accounts	Query: Fund Report Accounts
Not Yet Posted Transactions	All
Funds	1006

[Add another filter](#)

Run Save as Cancel

Fund Report - FY24
[View Report](#)

When your report is done processing, select **View Report** at the bottom right

The screenshot shows the Financial Edge NXT interface. The main window displays a list of reports, including 'Fund Report - FY24'. A dialog box titled 'Edit - Fund Report - FY24 - Filters' is open, showing various filter options. The 'Include' section has two checked options: 'Inactive accounts' and 'Accounts with zero balances'. Below this is a table of filters:

Filter	Values
Accounts	Query: Fund Report Accounts
Not Yet Posted Transactions	All
Funds	1006

At the bottom of the 'Edit - Fund Report - FY24 - Filters' dialog, the 'Save as' button is highlighted with a yellow box. A red arrow points from this button to the 'Save as' dialog box below. The 'Save as' dialog box has a 'Name' field containing 'Copy of Fund Report - FY24', a 'Description' field, and two unchecked checkboxes: 'Others can run this report' and 'Others can edit this report'. The 'Save' button at the bottom is also highlighted with a yellow box.

To save the report with your selected fund for quick access in the future, simply select **Save As** instead of Run

In a new dialog box, you can change the name of the report and add a description if needed

Please uncheck both boxes shown here. This will ensure no others can change your report parameters

Reports - Financial Edge NXT

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Fund Report - FY24

1 of 2 Automatic Zoom

Jacksonville State University Foundation

Fund Report - FY24

01/01/2024 - 12/31/2024

	Beginning Balance	Activity	Ending Balance
1006 - JSUF Operating			
Available Funds			
Wells Fargo Checking			
Purpose Restricted Fur			
Total Funds Available			
Revenue			
Contributions			
Interest and Dividend			
Other Income			
Management Fee Inco			
Total Revenue			
Expense			
Accounting Fees			
Fundraising Expenses			
Legal Fees			
Licensing Fees			
Advertising & Promoti			
Information Technolog			
Printing and Publicatio			
Framing & Artwork			
Flowers			
Travel/Lodging			
Meals			
Meetings & Events			
Equipment			
Repairs & Maintenan			
Conferences			
Dues & Subscriptions			
Training & Certification			
JSU Budget & Support			
Athletic Tickets			
Bank Fees and Broker			
Insurance			

Export PDF
Export Excel
Export Excel data ?
Export Word

Export Print Cancel

Export Print Cancel

After running your report, at the bottom left, you can select the **Export** dropdown to bring up multiple options for saving your reports

Reports to Favorite

All information you may need can be obtained from the two reports detailed below. Our custom Fund Report will show you a quick summary of total funds available to be used and all fund activity for the fiscal year. The General Ledger Report will give you a full detailed breakdown of all accounts shown on the summary report.

Fund Report - FYxx

- Shows summary information
- Use this report as a starting point for your fund analysis
- Use this report to quickly determine how much is available to spend from your fund
 - Total Funds Available line
- **Important:** Will need to be recreated each calendar year
- Please keep report dates as-is, but feel free to filter by fund

General Ledger Report

- Shows detail information
- Use this report to further evaluate the accounts shown on the Fund Report
- This report to shows the detail that makes up each account balance
 - Cash
 - Revenue
 - Expenses & Transfers
- Dates can be edited to cover a specific period
- Can be filtered by fund, account code and more

Other Reports

Below are two other reporting options than can be chosen. These reports don't offer anything more than the previous two reports discussed, and can even be somewhat confusing, but they are there if needed. We recommend only using the Fund Report and General Ledger Report for your main reporting needs.

Trial Balance Report

- Shows summary information
- Listing of all fund accounts along with current balance
- Is not organized by financial statement or sections
- Date can be changed to see balances as of a certain date

Fund Activity Report

- Shows detail information
- Only shows expense activity for the period selected
- Dates can be changed to cover selected fiscal year or fiscal periods

Thank You!

Please contact us at 256-782-5306 if you have any questions.

