FY 2025-26 Budget Management



Importance of Budget Management

- **Ensures financial stability**: Prevents overspending and financial surprises by providing a clear picture of income and expenses. This helps avoid deficits and promotes a healthy financial foundation.
- **Supports strategic goals**: Aligns financial decisions with the institution's overall mission and objectives, ensuring that resources are directed toward strategic priorities and long-term success.
- **Enhances decision-making**: Provides a framework for making informed choices by identifying where money is going and revealing areas for potential savings or reallocation.
- **Drives accountability and transparency**: Promotes responsibility among budget holders and provides stakeholders with confidence by demonstrating financial integrity and clear reporting.
- **Improves resource allocation**: Helps prioritize spending and allocate funds efficiently to the most critical areas, ensuring basic needs are met and valuable projects can be funded.
- Mitigates risk: By tracking expenditures closely, institutions can identify and address potential financial
 risks, leading to greater stability and predictability.
- Increases adaptability: Allows for the flexible reallocation of resources in response to changing circumstances, which is crucial for staying agile in a dynamic environment.
- Maintains compliance: Helps institutions meet financial requirements and reporting standards, particularly important in the public and non-profit sectors.

Budget Management Responsibility

Departmental administrators and budget managers are responsible for reviewing information in Banner for accuracy and ensuring that sufficient revenue budget and expenditure budget is available to support the fiscal year activities.

- Look for opportunities to save
 - Procurement Management
 - Travel Controls
 - Membership Awareness
- Monitor the budget regularly
- Identify and analyze budget variances
 - Prior Year vs Current Year
 - Budget to Actuals
- Address budget variances
 - Positive
 - Negative





- 1. Review your current list of vendors.
- 2. Confirm that the vendor address and required forms are up to date.
- 3. Ensure that the appropriate procurement method is used, in compliance with policies.
- 4. Verify that you are receiving the most competitive pricing. Review contracts with Purchasing before sending to Legal.
- Enter the respective purchasing document in Banner for Budget Manager pre-approval.

Procurement Management

Vendor Review

Vendor compliance review is the process of ensuring that suppliers and other third-party vendors adhere to a the Federal and State-specific standards, policies, and regulations, as well as any applicable legal or contractual obligations.

All contracts and agreements

MUST be sent to Legal for
review and signature via
iContracts

<u>contracts@jsu.edu</u>. The Contract Intake Form is available on the Procurement website.

GENERAL

Question: Should vendor forms be attached to requisitions?

Answer: No, please do not attach forms to the requisition. This will only slow down the approval process for your request. Please submit the vendor forms to purchasing@jsu.edu.

• <u>W9</u>

Question: Vendors that are individuals need to provide a W-9 annually and a copy of their ID. Are the disclosure and compliance forms required?

Answer: Yes, as long as the vendor is not employing anyone as a DBA. However, individuals are required to submit a Disclosure Statement if the \$25,000 spending threshold is met. **Individual IDs -** Please make sure the copy is legible.

<u>Procurement Vendor Update 2025.xlsx</u> This "view only" file provides vendor compliance information. A filter is available to assist with reviews.

Vendor Review

DISCLOSURE STATEMENTS

Question: Is a Disclosure Statement required for every vendor, or is it based on an amount?

Answer: The Disclosure Statement is based on an amount spent with a vendor, campus-wide, for the whole fiscal year period. That amount recently increased from \$5,000 to \$25,000. Unless a single transaction is at this threshold, it would be difficult for all vendors to be monitored. Thus, if the vendor is willing, please obtain the Disclosure Statement at the time of the initial transaction to ensure we have the information if the threshold is met.

E-VERIFY CERTIFICATE

Question: We are running into some issues with some of our vendors because their state does not require E-Verify, and it is only voluntary at the federal level. Can you tell me what we should do for those vendors that do not have an E-Verify number?

Answer: If the vendor in question has any employees inside the State of Alabama, they are required by the Beason-Hammon Alabama Taxpayer & Citizen Protection Act (Act 2011-535), signed by Governor Robert Bentley, beginning April 1, 2012, all employers within the State of Alabama must verify the legal presence of their employees.

Question: If a company is not located in Alabama and does not hire people to work for them in the State of Alabama, are they required to complete the Certificate of Compliance?

Answer: No, they are not required. <u>Caution</u>: Do not make yourself liable for being the one to make this determination. The company in question should let you know. Just because they may be located in a different state does not automatically mean that they are not operating in the State of Alabama

Procurement Method

Purchasing Guidelines and Procedure: Policy IV 03 01

- Purchase Requisitions are required for PO processing (see webpage for "Entering New Requisitions")
- No purchases should be made without prior authorization
- Budget availability required prior to creating a requisition or processing a PO amendment
- Direct Vouchers will only be processed in limited situations with discussion with the Controller's Office

Which payment method is allowable?

General Expenditure Questions (not all inclusive)	/R ¹	e that of	der de	a designation of the last of t	nd net a	Notes (Taxes are not reimbursable)
Memberships & Dues when applicable to duties and mission of University	X	٠				
Any donation, political contribution or charitable contribution					N	
Tables for fund raising events (civic and community events) in which there is a clear benefit to the University (i.e., when such sponsorship would not be considered a true charitable contribution)	x					
Flowers or gifts for University employees or their immediate family; or for Donors / Supporters for any occasion				F	N	
Flowers purchased for official University functions/events	X					
Holiday Parties				F	N	
University employee retirement reception				F	N	
Recognition/Appreciation gifts to employees (including student workers) by departments					N	
Recognition/Service Plaques, Pin, etc ordered by Human Resources or the Appropriate Dean or Cabinet Member	x	٠				
Promotional give away Items purchased in bulk (Items reflecting JSU logo and colors & low in value such as: cups, tshirts, pens, etc.) Requires business purpose.	x					See Approved Vendors & Bid/Contract Info: https://www.jsu.edu/purchasing/promotiona product-vendors.html
Tokens of appreciation to employees for assisting the University with the evaluation of a program or other activity					N	
Tokens of appreciation (low cost; not cash or cash equivalent items) to non-employees for assisting the University with the evaluation of a program or other activity	x					
Gift Cards, cash equivalent awards to employees	Processed through Foundation and reported to/paid via Payroll				rted	Per IRS Regulations, gift cards are taxable to the recipient and must be reported as income to the IRS. All cash and cash equivalents must be reported on a tax return.
Refrigerators, Microwave, Coffee Pot, Heaters, Fans, coffee,					N	Expense may be reimbursed by Foundation.
water, snacks, anything for personal use or consumption					N	Confirm with prior to purchase.

Expenditure examples and allowable payment methods (*not intended to be all inclusive*).

Documentation will be posted to the "<u>Procedures and Instructions</u>" webpage.

Field Key Definition:

- X Preferred method of payment
- * Acceptable method of payment
- F Foundation ONLY
- N Not allowed from University Fund



Procurement Method

Purchases requiring additional documentation (not all inclusive):

• Computer systems, printers, copiers, mobile device purchases (regardless of price) and peripherals or software purchases with an individual item cost of \$500 or more require a Request to Purchase Computer Hardware/Software form or other approval from Information Technology. Approved form (along with quote from IT) must be attached to the requisition before submitting it for approval.

• Purchases for food or beverages must include the Request for Meal Purchase (<u>Form 22</u>). The approved form must be attached to the requisition before submitting it for approval. Recruitment meal expense – <u>Policy I 02 02 01</u>

Recruitment and Selection

The State of Alabama requires that a Vendor Disclosure Statement be completed for all proposals, bids, contracts (including POs), or grant proposals of more than \$25,000.

STATE OF ALABAMA LAW

State law affects the acquisition process for goods and services at JSU. Per Article 5 of Section 41 – 4 of the Code of Alabama, any purchase request or contract for like or similar products and/or services that exceeds JSU's small dollar purchase threshold of \$25,000 must be competitively bid. A purchase request or contract cannot be split up to avoid the \$25,000 bid threshold. Certain related items will be combined when determining if the \$25,000 threshold is applicable. Quantities of items having the same or equal specifications will be combined and bid so that JSU will benefit from quantity discounts. Multiple orders will not be placed to avoid the law. It is JSU practice to procure goods and services from reliable sources at the appropriate distribution level that offers the material or services at the lowest cost for the quality and service necessary.

Procurement Reminders

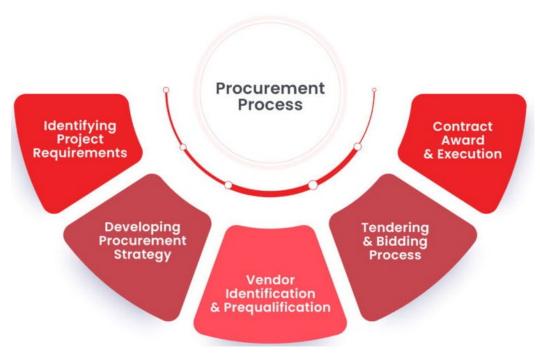
Sales Tax Status

Jacksonville State University (Jax State) is exempt from state sales taxes on all purchases under the Alabama Department of Revenue Sales and Use Tax Rules 810-6-3.47.04. As an instrument of the State of Alabama, Jacksonville State University is not required by the State to have a registration or permit number nor are they available to state agencies. Jacksonville State University is not exempt from any type of lessor tax. **Note:** Legislate Act 2015-534 exempts JSU from obtaining an annual certificate of exemption according to its classification as an Alabama public institution. *The exemption letter is available from the Controller's Office upon request.*

- Invoicing Working with vendors submitting invoices? Here's some things to know:
 - 1. Invoices should have an associated Jax State Purchase Order. The invoice date must be dated after the PO date (Prepayments are the exception). The department should submit the invoice with the signed receiving document. Jax State can only pay for items received.
 - 2. All invoices should include:
 - Purchase Order Number (if required)
 - Description of good or service
 - Quantity
 - Unit price
 - Invoice date and number
 - Bill to and Remit to address
 - 3. Vendor disbursements are processed on Thursdays.

Competitive Pricing

Many, if not most, of Jax State's vendors are a part of a bid list or consortium, if you need help searching those, please reach out to us. This helps Jax State stay compliant and save money.



Your order does not have to reach the \$25,000 threshold in order to use the consortiums. If your vendor is on one the state approved consortiums, your order will qualify for that lower pricing.

It is important to make sure if you are using a bid, whether it be a Jax State let bid, a State of Alabama bid, or a consortium bid; that you ask for that pricing when getting your quotes and that you make sure that you are being invoiced correctly.

A cumulative list of vendors from the approved bid lists will be forthcoming to help you with your search. In the meantime, if you are not familiar with search process, contact Purchasing (purchasing@jsu.edu) and for help to find savings.

Competitive Pricing

How do I find consortium or cooperative pricing?

Alabama Department of Examiners of Public Accounts

PURCHASING COOPERATIVES

Cooperative Approval - Competitive Bid Law

- Sourcewell (Effective December 11 2024)
- NCPA Cooperative (Effective January 31 2025)
- H-GAC Cooperative (Effective January 31 2025)
- E & I Cooperative Services (Effective December 11 2024)
- TIPS Cooperative (Effective January 31 2025)
- NPP Cooperative (Effective December 11 2024)
- Omnia Partners Public Sector (Effective February 11 2025)
- Buyboard (Effective December 11 2024)
- NASPO National Assoc of State Procurement Officials (December 11 2024)
- MEMO: Leasing through National and Regional Purchasing Cooperatives (WITHDRAWN: See Act 2021-485)
- PEPPM Purchasing Cooperative, CSIU, Apple, Inc., RFB-528991, 7/13/2021

Cooperative Approval - HVAC Units or Systems

- Sourcewell-HVAC (Effective December 11 2024)
- NCPA-HVAC (Effective January 31 2025)
- TIPS-HVAC (Effective January 31 2025)
- Omnia-HVAC (Effective December 11 2024)

Welcome to Alabama Buys

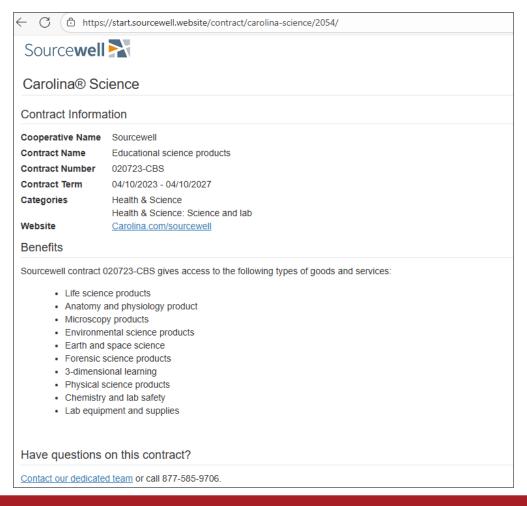
State of Alabama eProcurement Portal



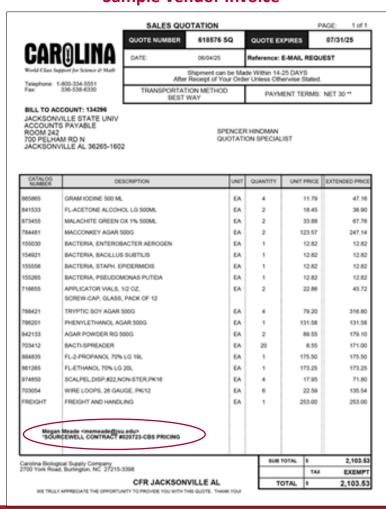
Competitive Pricing

Confirm on your quote and invoice that Jax State is receiving the correct discounted pricing.

Alabama Buys Statewide Master Agreement Example

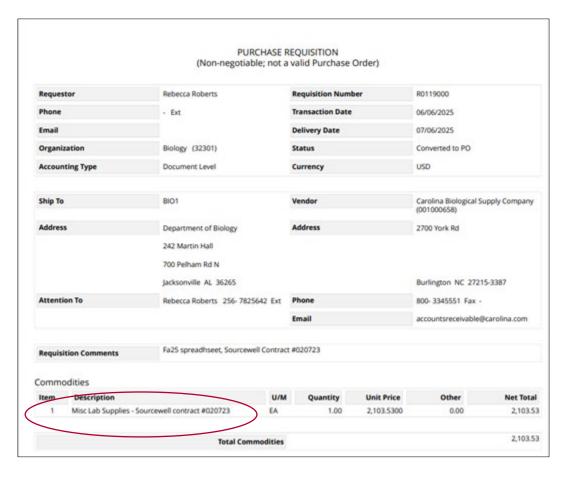


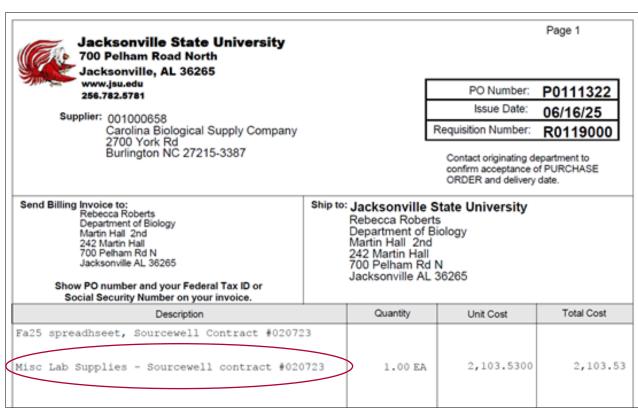
Sample Vendor Invoice



Procurement Management

Enter the pricing source on the Banner procurement document.







- Create a department travel/ professional development plan.
- 2. Plan to reduce annual travel expenditures by 15% (limit approval and pre-approvals) through promoting sustainable choices.
- 3. Ensure compliance with travel policies.
- 4. Avoid last-minute booking of hotel and airfare.

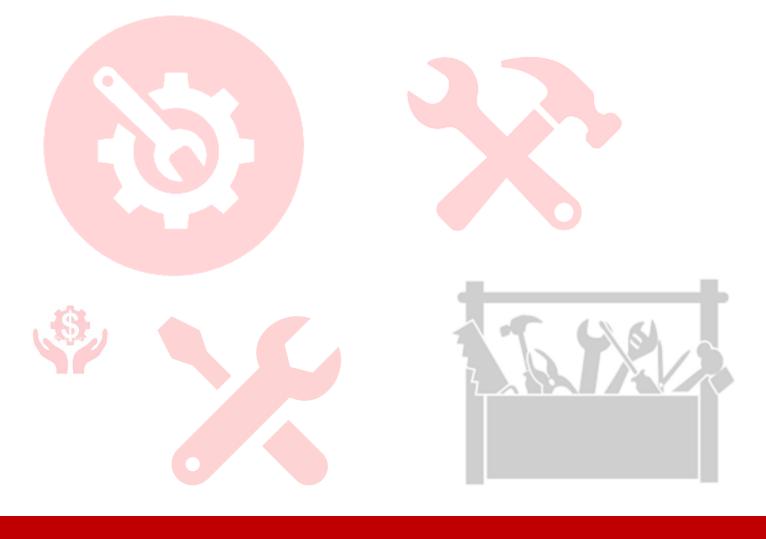
Travel Management

Travel Controls & Reminders

- **Review <u>Travel Policy</u>:** Remind employees that a Chrome River Travel Pre-Approval Form is required for any employee travel pre-payments.
- Promote sustainable choices: Encourage sustainable travel options that are more cost-effective.
 - Avoid multiple employees attending the same event implement a train-the-trainer program (key personnel only)
 - Take advantage of online webinars and local trainings for CPUs or CEUs
 - Encourage participation in the virtual conference and LinkedIn for professional development
 - Support in-state and regional travel
 - Limit foreign travel to only "critical" for tenure & promotion
 - Consider rotating conference attendance (every other year)



Before making any commitments for Jax State to fund travel, the traveler must obtain the required approvals.

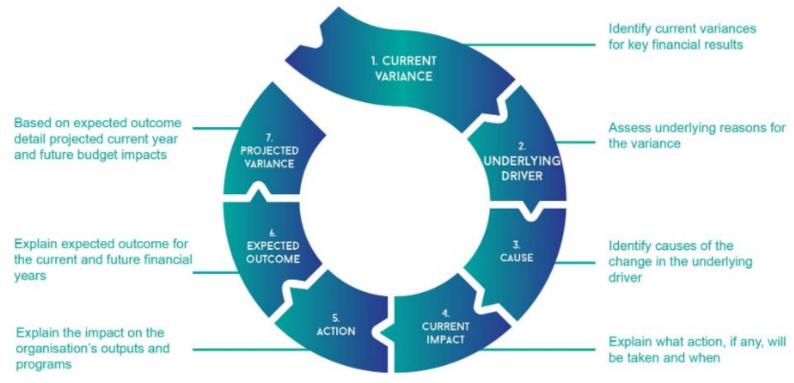


- Run the Argos Budget Manager Reports at the beginning of every month.
- 2. Review department spending plan.
- 3. Transfer funds to cover negative account balances.
- 4. Run the Expense Analysis by Org & Fiscal Period for FY25 and FY26 to identify variances between the current and prior month spending.
- 5. Plan to reduce monthly expenditures by 10% through cooperative pricing, contract feasibility review, and eliminating unnecessary purchases (wants).

Budget Monitoring Report Tools

Department Budget Monitoring & Analysis

Budget variance reporting involves comparing actual financial results to budgeted amounts to identify and analyze discrepancies, often called variances. This process helps university administrators monitor spending, control costs, ensure accountability, and inform future budgeting and financial planning.



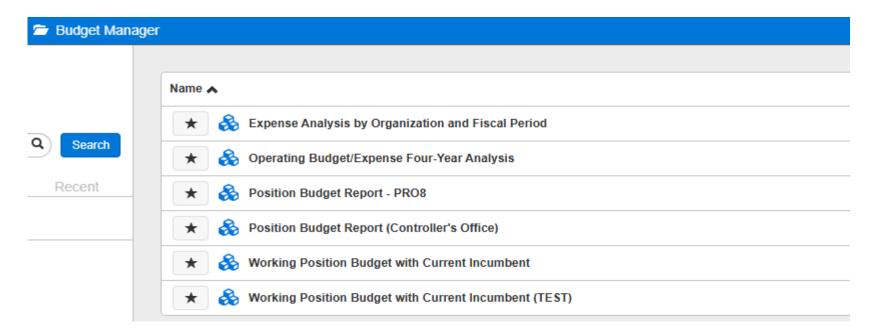
Budget Monitoring Tools

BANNER SELF SERVICE

• **Budget Finance Query:** Use to check encumbrances, payments, and available budget. Budget Managers can drill down to see the document and activity.

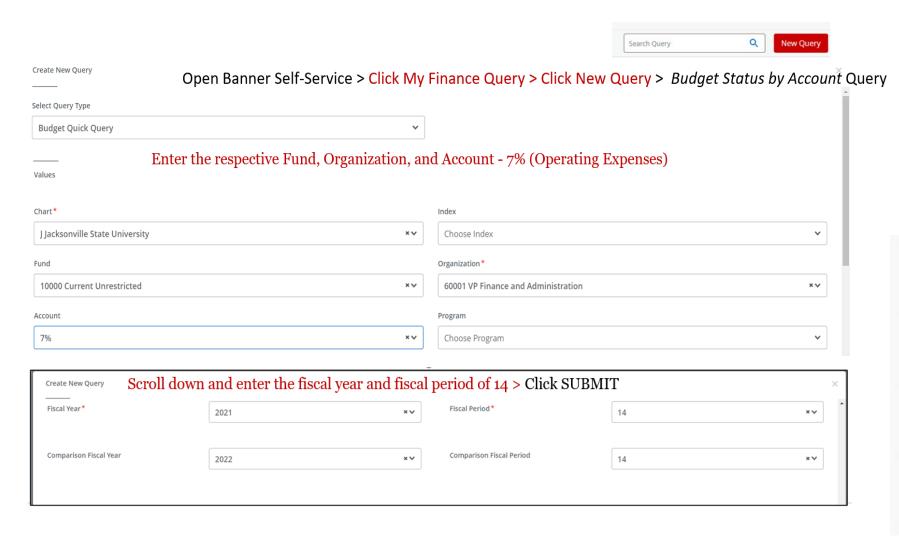
ARGOS BUDGET MANAGER REPORTS

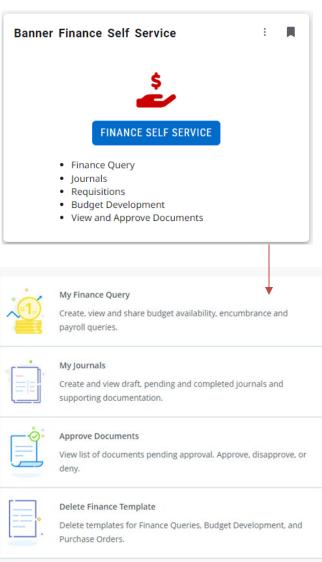
- Operating & Expense 4-Year Trend: Provides account-level expenses for the past four years
- Expense Analysis by Org & Fiscal Period: Select the Year and Org to review the monthly expenses by account



Departmental Budget Reports

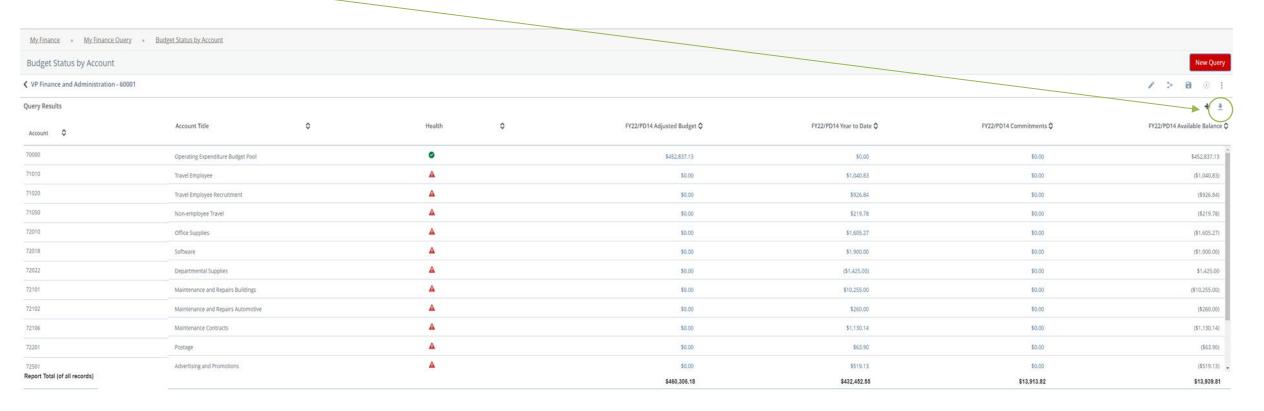
The Budget Monitoring Tools are available through MyJax State.





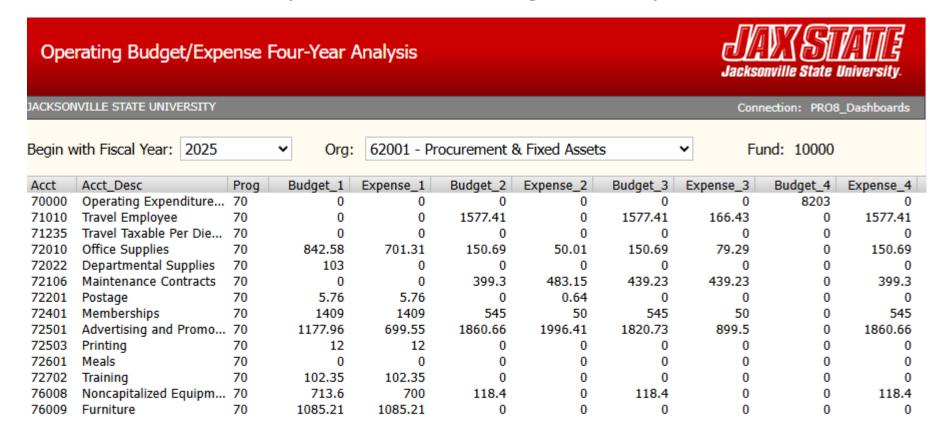
Departmental Budget Report

Helpful Hint: Conduct a Variance Analysis to identify the gap between the planned outcome (The Budgeted) and the actual outcome (Actuals).



In the event that a Banner org/account goes into a deficit, the deficit must be resolved as soon as possible but no later than the next month-end (budget transfer).

FOAP Departmental Budget Analysis Tool



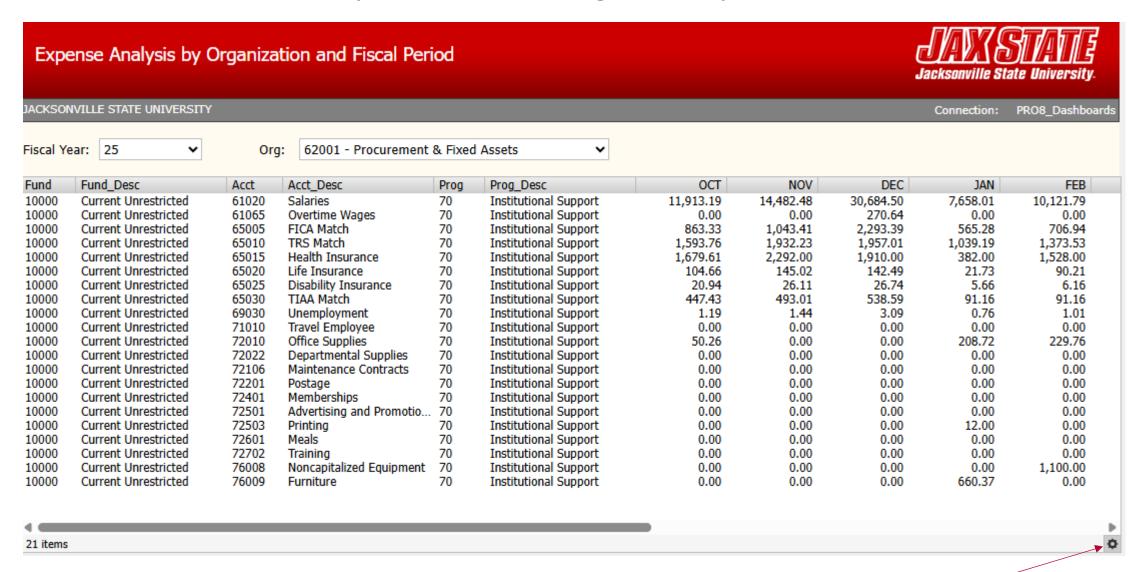
14 items

FOAP Departmental Budget Analysis Tool



JACKSON\	/ILLE STATE UNIVERSITY									
Operating	Budget/Expense Four-Year Analysis									
Fiscal Yea	rs: 2022 - 2025									
Fund: 10000 - Current Unrestricted										
Organizat	tion: 62001 - Procurement & Fixed Ass	ets								
Run Date:	10/16/2025 2:48:43 PM									
Account		Program	Budget 2025	Expense 2025	Budget 2024	Expense 2024	Budget 2023	Expense 2023	Budget 2022	Expense 2022
70000	Operating Expenditure Budget Pool	70	-	-	-	-	-	-	8,203.00	-
71010	Travel Employee	70	-	-	1,577.41	-	1,577.41	166.43	-	1,577.41
71235	Travel Taxable Per Diem	70	-	-	-	-	-	-	-	-
72010	Office Supplies	70	842.58	701.31	150.69	50.01	150.69	79.29	-	150.69
72022	Departmental Supplies	70	103.00	-	-	-	-	-	-	-
72106	Maintenance Contracts	70	-	-	399.30	483.15	439.23	439.23	-	399.30
72201	Postage	70	5.76	5.76	-	0.64	-	-	-	-
72401	Memberships	70	1,409.00	1,409.00	545.00	50.00	545.00	50.00	-	545.00
72501	Advertising and Promotions	70	1,177.96	699.55	1,860.66	1,996.41	1,820.73	899.50	-	1,860.66
72503	Printing	70	12.00	12.00	-	-	-	-	-	-
72601	Meals	70	-	-	-	-	-	-	-	-
72702	Training	70	102.35	102.35	-	-	-	-	-	-
76008	Noncapitalized Equipment	70	713.60	700.00	118.40	-	118.40	-	-	118.40
76009	Furniture	70	1,085.21	1,085.21	-	-	-	-	-	-
		Totals:	5,451.46	4,715.18	4,651.46	2,580.21	4,651.46	1,634.45	8,203.00	4,651.46

FOAP Departmental Budget Analysis Tool



Budget Management Best Practices

- **Monitor continuously:** Regularly review financial reports and compare actual performance against the budget to catch deviations early.
- Look for variances: Pay close attention to significant variances in line items and unusual or unexpected results.
- Corrective action: If significant variances are identified, appropriate steps are taken. This could involve reallocating funds or adjusting future spending.
- **Use KPIs and data:** Track key performance indicators (KPIs) and use data-driven insights to gauge performance and identify areas for improvement.
- **Be flexible:** Treat the budget as a guide. Be prepared to make adjustments based on changing circumstances.

